

Annual General Meeting

CHESTER

SEPTEMBER 17, 2018



ALLIANCE Schlumberger

ALLIANCE Agenda

- President's report..... Jim Donegan
- Overseas activities Jim Donegan
- 2019 reunion..... Daniel Henry
- 2020 Reunion proposals..... Donegan, Zivy, Roberts
- Financial report..... Daniel Henry
- Election of Board of Directors..... All
- Questions and answers session..... All
- DMP/Benefits..... Rheza Rahim
- Industry Leadership in a New Frontier: Schlumberger Global Stewardship
Dan Domeracki (SLB)





Presidents Report

PRESENTER: JIM DONEGAN

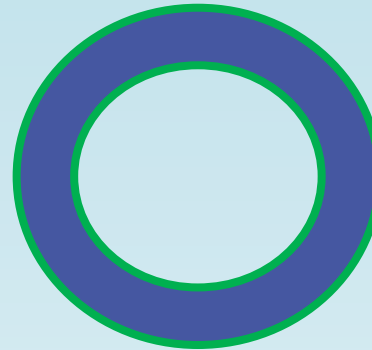


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Obituaries

Jacques LORMANT July 2018
Geir FINSTRUD 19 January 2018
Christian TERRAUX 7 August 2018
Marcel BURR 7 August 2018
Armin BREITLING 30 November 2017
Andreas KINGLER..... 13-May-18
Federico SEMINARIO 23 June 2018
Michel AUBERTY 7 July 2018
Rolf POPPINGA 30 June 2018
Jim FULLER 25 April 2018
Jacques REILHAC 10 April 2018
Joel FAGET 6 April 2018
Jean-Pierre CAUSSE 10 March 2018
Roger WILLAIME 25th February 2018
Paul CARRIVE September 2017
Joseph GEOURJON December 2016
Bernard BILLIEN 12 December 2017
Robert MARGE 4 December 2017
Danielle BAUDOT 20 November 2017

Louis DUPAL 10 November 2017
Bill MURPHY 18 October 2017
Joe GOETZ 15 October 2017
Ian LILLEY August 2017
David CURRY 31 April 2016
Jean ROQUES 14 June 2017



One Minute Silence



Membership

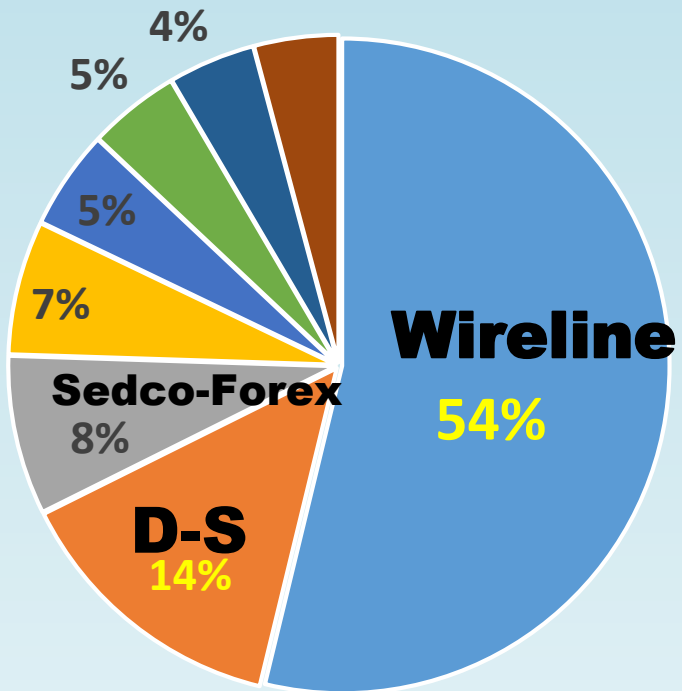
2,139 Members

2009	23	
2010	34	
2011	59	
2012	147	e-mail invitation sent to BACO listing
2013	59	
2014	221	Alliance info mailed by ISC
2015	93	
2016	63	
2017	111	
2018	49	

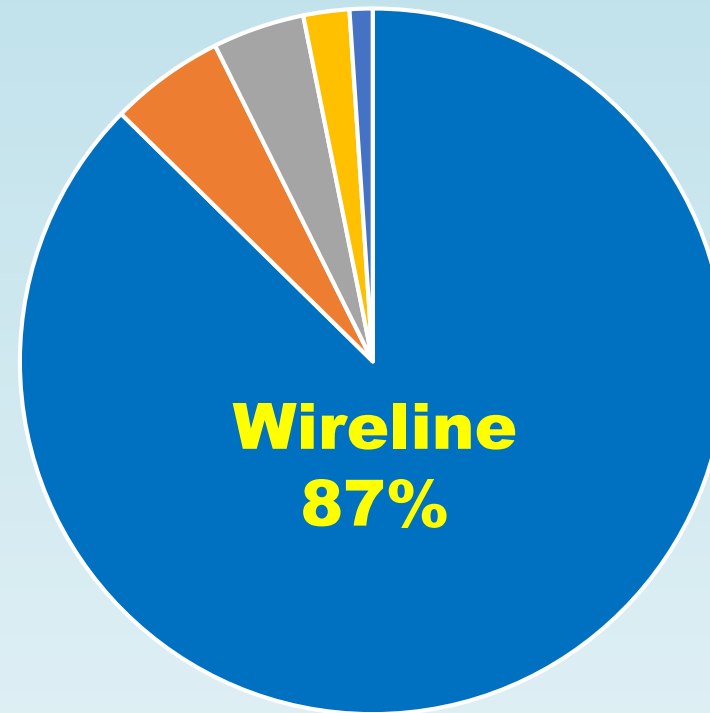


Reunions still Wireline!!

Population



Last Reunion

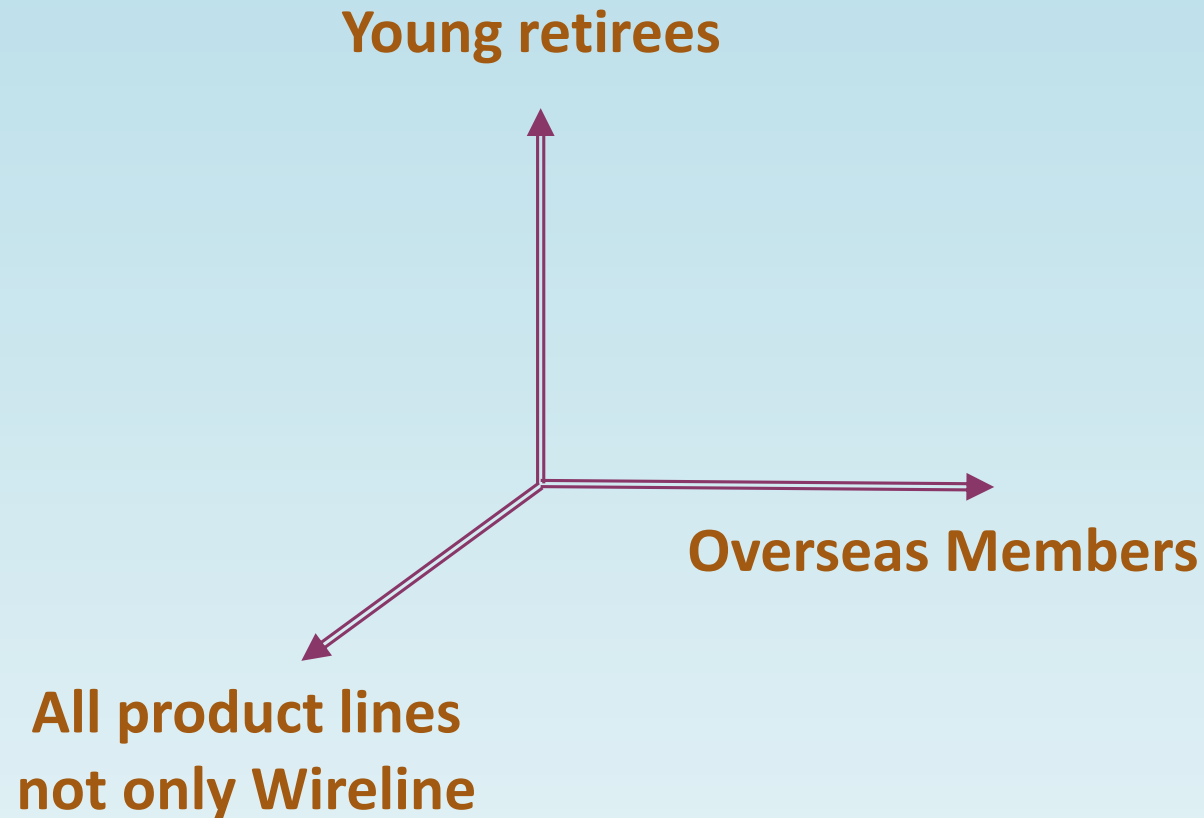


■ Wireline ■ Sedco-Forex ■ D-S ■ Geco-Prakla ■ OFS



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Promoting continued membership?



ALLIANCE Schlumberger

We are all Ambassadors

Schlumberger

Promoting
Regional
Chapters



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We need your Help?

We need to refresh the board with time

- To keep it relevant
- Give our long standing members a rest
- We are getting older!!

We need to source new members to achieve the above

- Let us know if you would like to propose candidate(s)
- Let us know if you are interested

We also need help coordinating reunions



We're
Searching for
Candidates



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Overseas ALLIANCE ACTIVITIES

- Little to report from North America or Middle East
- Interest being shown to start a campaign in South America
- Excellent activity in Far East (Gatot Sam)
 - Burma in 2017
 - Indonesia in 2018
 - Plans for India or Vietnam or New Zealand in 2019



Indonesia – 2019



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ASIA Reunion - April 29th – May 4th, 2018

Day 1 , April 29th

Jakarta Old City (Ice Breaker, Reunion Gala Dinner)

Day 2 , April 30th

Flight to Malang – East Java

Day 3 , May 1st

Sunrise Magnificent Mount Bromo

Day 4 , May 2nd

Train Ride to Yogyakarta – Dinner in Bale Raos Kraton (Palace)

Day 5 , May 3rd

Sunrise Amazing Borobudur Temple – Ramayana Ballet Prambanan

Day 6 , May 4th

Shopping in Yogyakarta and End of Reunion

Day 7 and Day 8 (Optional for Golfers)

Golf in Beautiful Merapi and Borobudur Golf Course



Jakarta Old City



Mount Bromo



Bale Raos Kraton



Borobudur



Ramayana Ballet



Merapi Golf Course



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Reunion Proposals

2019: Bordeaux (June)



2020: Greece, Portugal (Duoro), or Poland



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Bordeaux Reunion

May 31 to June 4

PRESENTER: DANIEL HENRY



ALLIANCE Schlumberger

Bordeaux Reunion

May 31 to June 4

PRESENTER: DANIEL HENRY



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Bordeaux

(May 31 – June 4)



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Bordeaux

(May 31 – June 4)

- We will use a DMC (Bordeaux Travel)
- Project will be coordinated by John Pease
- Accommodation at Mercure Bordeaux Centre

Booking done and deposit paid



Day 1: Program

May 31

- Arrival in Bordeaux
- Registration desk open at 15h00
- Stay at Hotel Mercure Bordeaux Centre
- Dinner at Hotel



Day 2: Program

June 1

- Breakfast at hotel
- Morning: Visit Bordeaux



- Lunch at Café du Port :



- Afternoon: AGM at Hotel Mercure
- Night: Gala Dinner - Cocktail, Dinner and Dancing



Gala Dinner Options

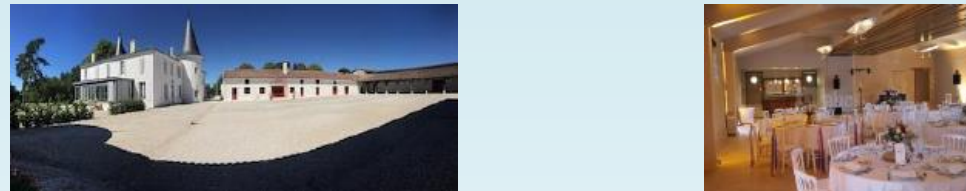
- Option 1 – Institut Culturel Bernard Magrez



- Option 2 – Barge on the Garonne



- Option 3 – Château de Seguin



Day 3: Program

June 2

Morning

- Breakfast at Hotel
- Visit Cité médiévale – St. Emilion



Lunch - at Chateau Ferrand or Maison du Fleuve



Afternoon

- Visit and wine tasting at Château Smith Haut Lafitte, Grand Cru Classé



Evening Free



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Day 4: Program

June 3

Optional visit to Arcachon

Morning

- Breakfast at Hotel
- Guided Visit of Arcachon by coach
- Oysters tasting (Port de Larros)



Lunch

- Restaurant Chez PIERRE or l'ESCALE

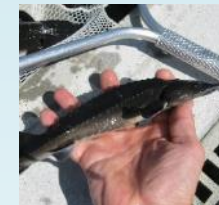


Afternoon

- Visit Sturgeon Farm – Caviar tasting

Evening

- return to Hotel



2020 Reunion Proposals



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2020 Portugal Proposal

PRESENTER: MR. GERARD ZIVY

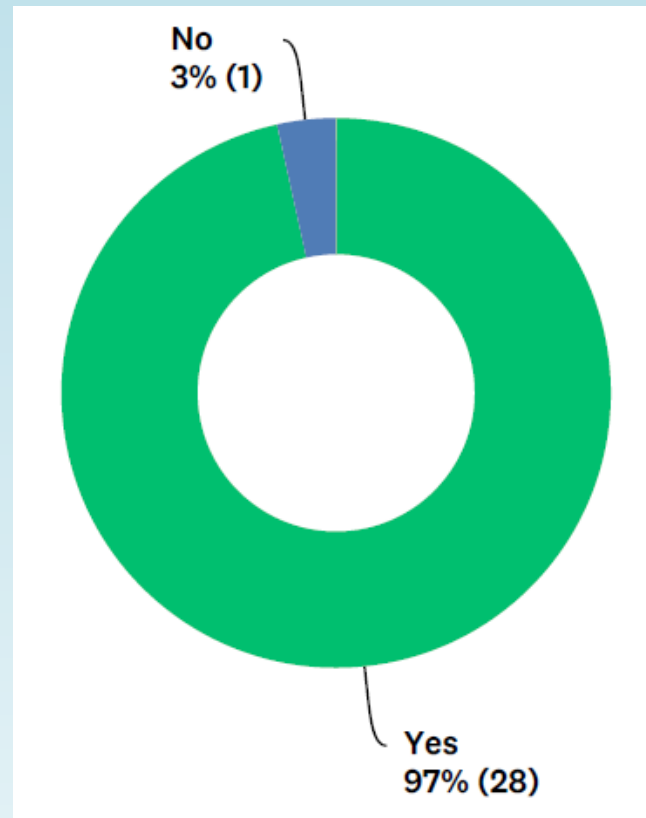


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2020 DOURO Project

From 2018 Survey

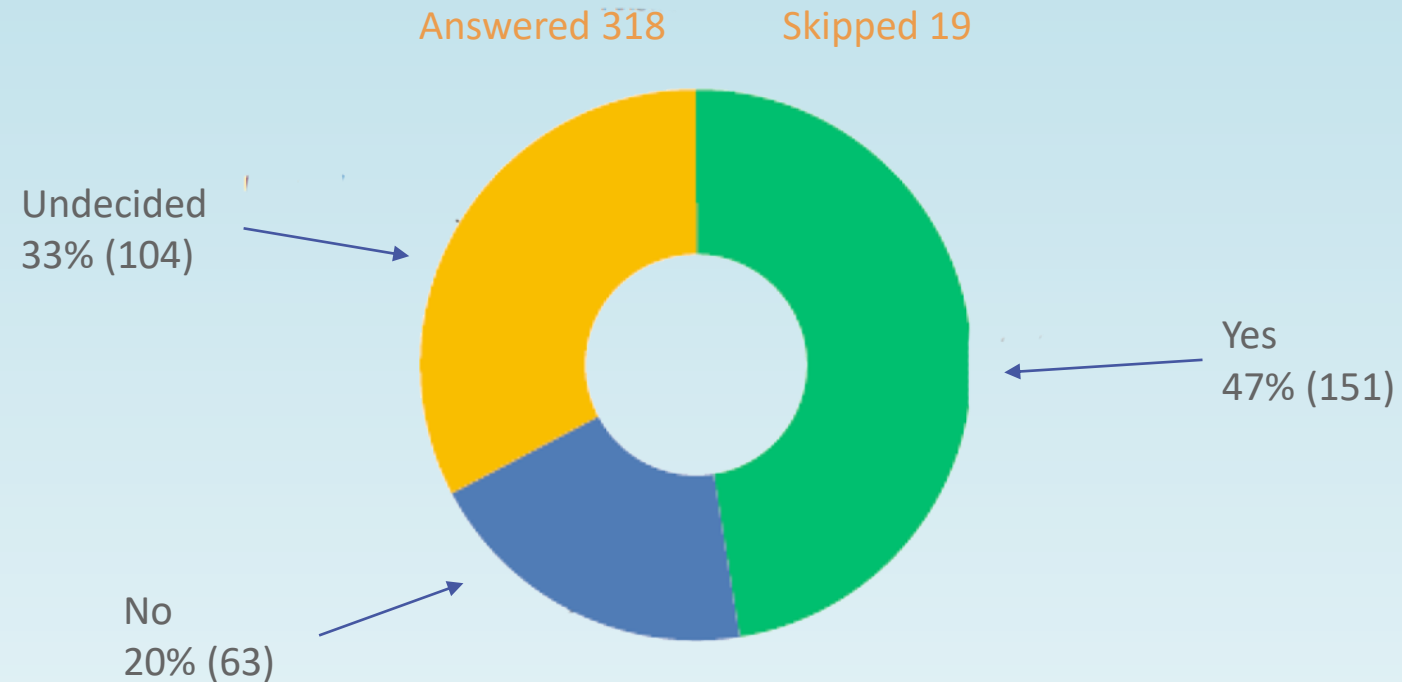
Q30 The Indonesia reunion inaugurated a new style, more adventurous program. Would you consider renewing the experience elsewhere?



2020 DOURO Project

From 2018 Survey

Q34 An alternative would be a 5-day river cruise on the Douro river (the Port wine valley) in Portugal instead of a classic city based format.
Would you consider participating?



2020 DOURO Project Overview

- Period: September or October 2020
- Location: Portugal, Douro Valley (Port wine country)
- Access: Porto airport
- Type: River cruise charter
- Operator: Croisi-Europe
- Duration: 4 days, 5 nights



2020 DOURO Project Itinerary

**PORTO - REGUA - PINHAO - VEGA DE TERON (ESPAGNE) - BARCA D'ALVA -
SENHORA DA RIBEIRA - FERRADOSA - PORTO**



2020 DOURO Project

Boat

- Year built: 2016
- Length : 80 m
- Width : 11.40 m
- Number of cabins: 66
- Maximum 132 passengers
- Lounge, bar, restaurant
- TV, boutique, elevator, sundeck
- Air conditioning in boat and cabins
- Central heating
- Free WIFI

Photos are not contractual as boats may change according to selected dates



2020 DOURO Project

*All excursions by bus
English and French guides*



Porto by night (1:15 hour)



Porto and wine tasting (4 hours)



The Port Wine Trail (4 hours)



Vila Real Et Casa De Mateus (4 hours)



Salamanca (10 hours incl. lunch)



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2020 DOURO Project

Cost per Participant

- Charter reservation (base 2020)
 - €116'305 for 132 (full) or 120 (10% single)
€881 per participant (full occupancy)
€970 (if 10% single occupancy)
 - Excursions (5): €210 (base 2019)
 - Total: €1180 (if 10% single occupancy)
- Included
 - Lodging
 - Meals
 - Beverages
 - Gala dinner
 - Theme night, folk show
 - Repatriation insurance
 - Port taxes
- Individual registration (base 2019)
 - Boat (lodging and meals): €979
 - Excursions (5): €280
 - Total: €1259
- Excluded:
 - Travel to Porto
 - Transfers to boat
 - A la carte wines and spirits
 - Cancellation insurance
 - Additional or individual excursions
 - Personal expenses

***Cruise planning for September-October 2020 to be published in January 2019
Booking and deposit (30%) required in February 2019***



2020 Reunion – Greece?

Sept 6 – 9, 2020

AUTHOR: GEOFF HAMPTON-SMITH
PRESENTER: JIM DONEGAN



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2020 reunion Thessaloniki Greece

Sunday September 6th - Wednesday September 9th

MAKEDONIA PALACE HOTEL

PROGRAMME

Location & Nearby Excursions

Areas of interest:

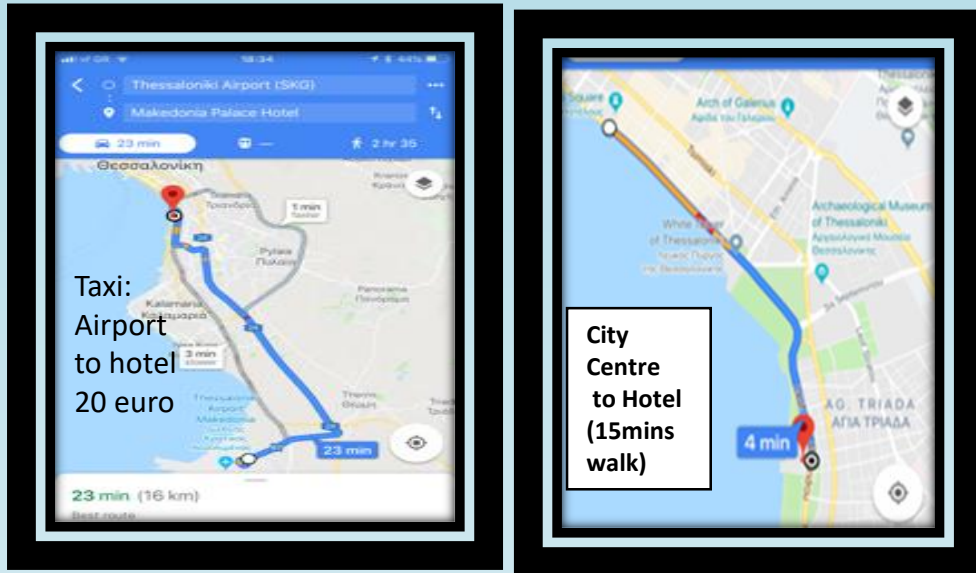
- Thessaloniki
- Amphipolis
- Pella & Vergina
- Philippe
- Meteora
- Mt. Athos



- **Thessaloniki** (Salonica) is a big, modern city with over 1 million inhabitants and the 2nd largest city in Greece. It was founded in 315 B.C. by the king of Macedonia, Kassandros.
- It is, *“a city unique not just in Europe, but in the entire history of humanity.”* (Salonica, City of Ghosts, M. Mazower)



Thessaloniki



MAKEDONIA PALACE HOTEL

<https://makedoniapalace.com>

2. M. Alexandrou Av, 546 40, Thessaloniki,

T: +30 231 089 7197

E: info@makedoniapalace.gr

Message: reservations@makedoniapalace.gr



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Hotel Layout



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Program

Sunday 6th - DAY 1

- Arrival
- Registration
- Welcome Dinner



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Program

Monday 7th - DAY 2

- Thessaloniki Orientation Tour
- AGM (Conference Room, Hotel)
- Gala Dinner
 - Entertainment: Folk Music, Oriental Dance – Makedonia Palace Hotel, Provisionally



Thessaloniki Orientation Tour

Monday, Sep 7

Thessaloniki Orientation Morning (9:00 – 12:00) Tour



Agios Dimitrios



Roman Agora



Fortress



Rotunda



Arch.
Museum



Byzantine
Museum



Ladadika

17 SEP 2018

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Program

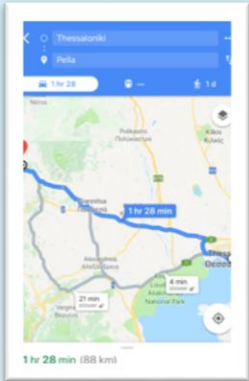
Tuesday 8th - DAY 3 Excursions



Option 1: Pella and Vergina (6 hours).

Highlights: Pella, Capital of ancient Macedonia, Royal tombs in Vergina, Museum of Aigia and Pella.

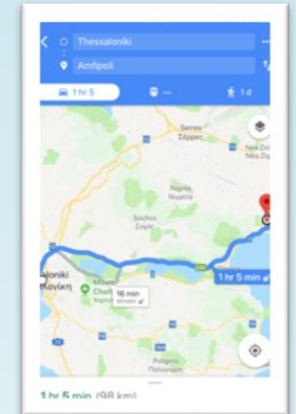
(Lunch on return to Thessaloniki.)



Option 2: Amphipoli (4 hours)

Highlights: Museum of Amphipoli, Tomb being excavated, Lion of Amphipoli.

(Lunch on return to Thessaloniki.)



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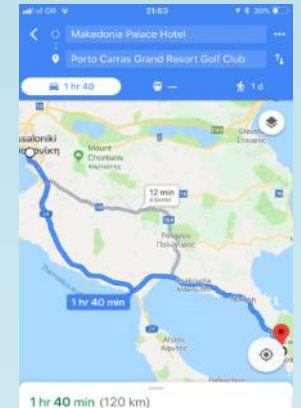
Program

Wednesday 9th - DAY 4 Excursions

(There are 3 Excursion Options for this day and a Golf Option)

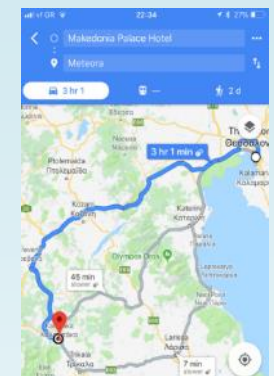
1) Day Trip with cruise around Mount Athos

Mt. Athos, Stagira, Ouranoupoli Village Stagira, birth place of Aristotle.



2) Day Trip to Meteora

Meteora is a rock formation in central Greece hosting one of the largest and most precipitously built complexes of Eastern Orthodox monasteries, second in importance only to Mount Athos.



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Program

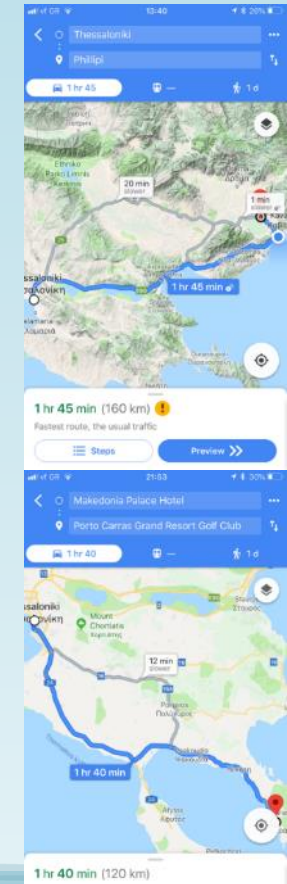
Wednesday 9th- DAY 4 Excursions (Afternoon)

(There are 3 Excursion Options for this day and a Golf Option)

3) Philippi & Lydia (Day trip)

Highlights: Ruins of ancient city of Philippi, Battle field for the Roman Republic, Museum of Philippi, St Paul's Prison cell, St Lydia's Baptism.
(Lunch in **KAVALA**.)

<https://www.skylinewebcams.com/en/webcam/ellada/makedonia/kavala/kavala.html>



Golf: Porto Carras Golf Club



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Ευχαριστω

Thank you



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ALLIANCE Reunion 2020

Poland?

HARRY ROBERTS



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Poland – 2020?

Possible destinations:

- Krakow
- Gdansk
- Warsaw
- Wroclaw

All have suitable hotels

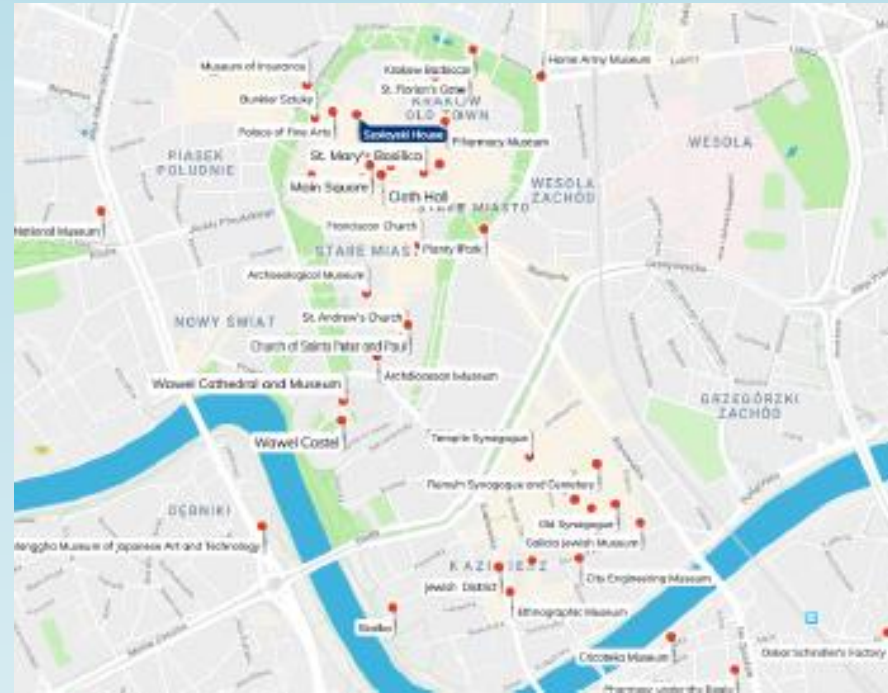


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Kraków

- Second largest and one of the oldest cities in Poland.
- Situated on the Vistula River, the city dates back to the 7th century.
- Kraków has traditionally been one of the leading centers of academic, cultural, and artistic life and is one of Poland's most important economic hubs.
- Old Town is a great choice for travelers interested in food, restaurants and history.

Krakow attractions and possible tours



- There are direct flights to Cracow from many European airports.
- UK flight time is 2 ½ hours at a cost of around £150 return



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Hotel

Hotel located in Kraków, next to the Galeria Krakowska Shopping Centre and 350 yards from St. Florian's Gate

- 700 Meters to Cloth Hall and St Mary's Basilica
- 10 kms from Balice airport to hotel

Many Tourist attractions



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Gdansk

Gdansk

- Largest city in the North of Poland
- Main seaport of the Baltic
- Old town restored after war
- Largest brick Church in the World

Hotel:

Mercure Gdansk Stare Miasto

- Mid-scale hotel for business trips or leisure
- The Mercure Gdansk Stare Miasto hotel is ideal for guests looking for accommodation in the city center.
- Located very close to the Old Town Square



Malbork

- Medieval town of Malbork
- Better known by the German name of Marienburg
- Well-known for its castle
 - Europe's largest Gothic fortress
 - Built in the 13th century
 - It took 230 years to build
 - Destroyed in war but restored



Warsaw

- Capital and largest city of Poland (1.7M)
- A major international tourist destination
- Significant cultural, political and economic hub
- Once described as the Paris of the East
- Designated a UNESCO World Heritage Site (old town)
- Gained the new title of Phoenix City
 - left over 85% of its buildings in ruins in WW2
 - Complete reconstruction after war.



Wroclaw, Poland



Overview Places to Stay Location Things to Do

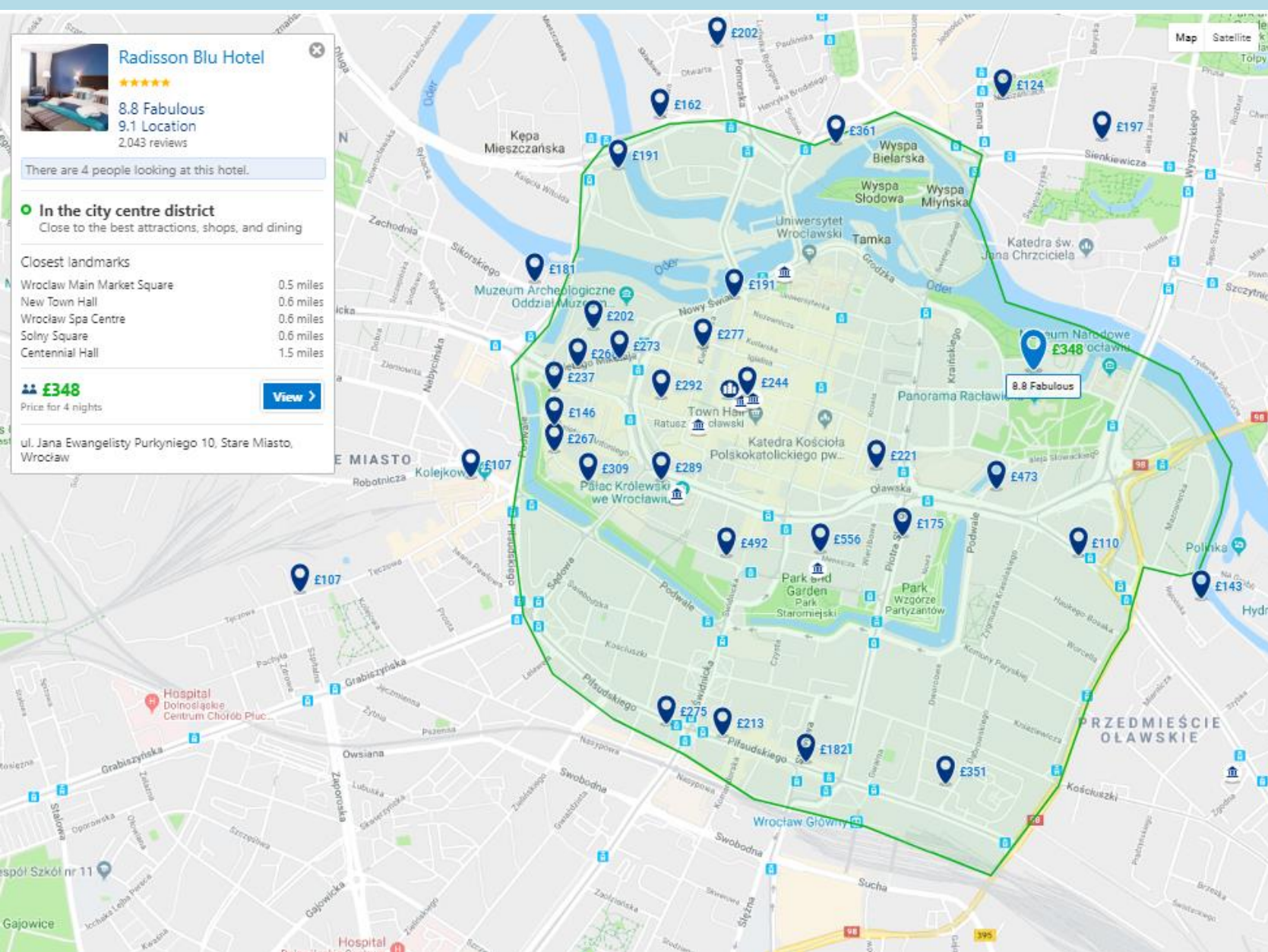
Surprisingly (except to Poles) pronounced VRAHTS-wahv, Wroclaw is Poland's fourth-largest city and the capital of the Voivodship of Lower Silesia. Originally (in medieval times) built across several islands, the city still has many lovely bridges and beautiful architecture. Not far from the German border in the country's southeast, Wroclaw gets lots of German tourists, who call it Breslau. The Rynek (central square), lined by colourful buildings, is one of the city's most popular destinations.

Want to ?

We check up to 2



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Radisson Blu Hotel

★★★★★

8.8 Fabulous

9.1 Location

2,043 reviews

There are 4 people looking at this hotel.

In the city centre district

Close to the best attractions, shops, and dining

Closest landmarks

Wroclaw Main Market Square	0.5 miles
New Town Hall	0.6 miles
Wroclaw Spa Centre	0.6 miles
Solny Square	0.6 miles
Centennial Hall	1.5 miles

£348

Price for 4 nights

View

ul. Jana Ewangelisty Purkyniego 10, Stare Miasto, Wroclaw



Documentation & Preservation



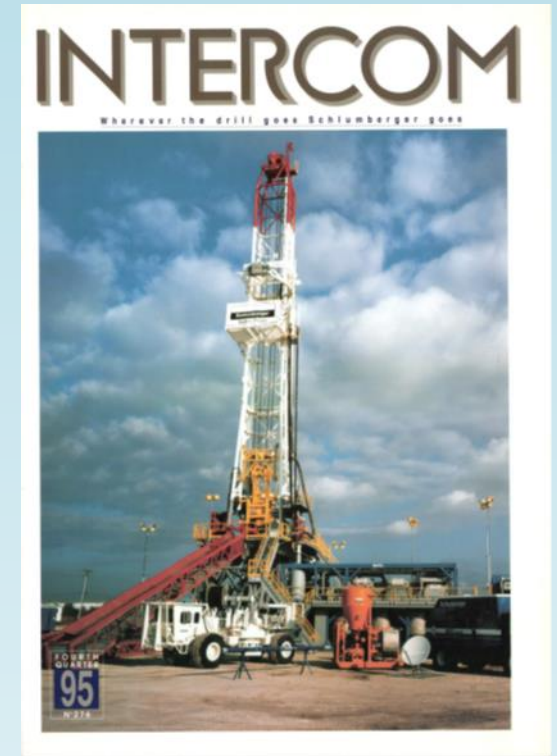
PRESENTER: MS. NANCY SAYER



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Documentation & Preservation

- **INTERCOM** on line & to be reduced/compacted.
- **CONNECTION** Compressed for easier, quicker access, on line Feb. 2018.
- **Pipeline/Vibes** Found Missing magazines (non-digitized) to complete Dowell and Geco-Prakla collections.
- **Next priority:** Dowell's PIPELINE and TEAM magazines (1967-1998)
 - Finish digitization work (1988-1998/42 magazines) and put all 30 years on the ALLIANCE site.
- **Relationships** begun with SL Paris (Ariane Labadens, Corp Comm Mgr), SL Historian (Mark Mau in Cambridge) and Slb Foundation Musum (Alix Alduc - Collections), Crèvecoeur, Normandy



Spousal Recognition

Spouses have their stories. Interview project. Interviews set up, starting in October. Will put short anecdotes (positive, instructive, funny) from the spouses in “Schlumberger Stories” section on ALLIANCE Schlumberger website.



Approval/Election of Board Members



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Current ALLIANCE Board

Vacancy	Finance
Vacancy	DMP & Museum
Nancy Sayer	Documentation
Gérard Zivy	I.T.
Harry Roberts	Webmaster
Jean-Luc Peron	Overseas chapters
Dick Ghiselin	Secretary
Jim Donegan	President



Financial Report



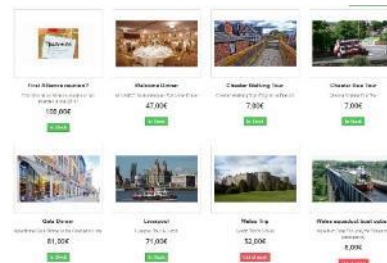
Daniel Henry



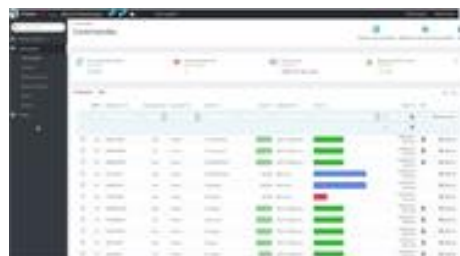
ALLIANCE Schlumberger

- Use of integrated Booking – Payment module for Chester Reunion
- Customization by Gerard Zivy
- 98 Credit Card payments / 4 Wire Transfers / 3 Refunds
- Collections in Euros at Credit Mutuel Account in France
- Conversion to GBP Alliance Account from which we pay suppliers in UK
- Reconciliation of Bookings and payments by Harry Roberts / Daniel Henry

Booking Web Interface

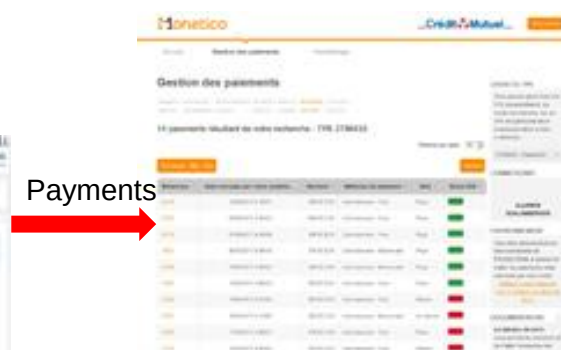


↓
Orders Transactions



Prestahop Interface

Record of detailed Bookings



Credit Cards
Payment control

→
Confirmation of payments



Reconciliation Bookings / Payments

Financial Report Sept 2018

ALLIANCE Treasury

ACCOUNTS	DETAILS	BUDGET 2017	RESULTS 2017	PLAN 2018
TREASURY Start of Period		35960	35,960	36,800
Alliance Funding	Investment gains	130	140	140
	Memberships	500	1500	2,200
	Sponsoring	14000	14000	4,000
	TOTAL	14,630	15,640	6,340
Expenses	Reunion Expenses	9840	11930	7,570
	Admin / Mailing	100	10	270
	Website	400	1910	980
	Meetings	1500	670	1420
	Bank charges	260	280	300
	TOTAL	12,100	14,800	10,540
TREASURY End of Period		38,490	36,800	32,600

ALLIANCE REUNIONS

COST per COUPLE for 2-NIGHTS / TOURS & MEALS

REUNION	2018 CHESTER	2017 BERLIN	2016 Aix en Provence	2015 BARCELONA	2014 CAEN	2013 VIENNA	2012 CANNES	2011 BRUGES
HOTEL (2-nights)	260	282	350	341	295	295	283	270
WELCOME DINNER	94	90	100	88	66	74	64	70
1ST DAY TOUR/LUNCH	88 (meal free)	138	131	174	36	142	84	125
ALLIANCE DINNER	162	170	150	138	140	144	124	175
2ND DAY TOURS/LUNCH	142	200	116	154	124	170	123	81
3RD DAY OPTION	(120)Wales	(166) Boat						
TOTAL for COUPLE	746	880	847	895	708	825	706	672

Costs w/ Inflation	746	891	859	913	726	853	745	724
	10	2	3	1	12	4	11	13

REUNION	2010 LA ROCHELLE	2009 PRAGUE	2008 ANNECY	2007 MONTPELLIER	2006 HENDAYE	2005 BUDAPEST	2004 LE TOUQUET	AVERAGE REUNIONS
HOTEL (2-nights)	286	230	328	274	235	310	358	296
WELCOME DINNER	56	49	66	54	50	67	60	72
1ST DAY TOUR/LUNCH	112	88	98	110	84	50	40	113
ALLIANCE DINNER	116	61	134	130	115	131	110	135
2ND DAY TOURS/LUNCH	124	123	130	110	132	80	130	135
3RD DAY OPTION								
TOTAL for COUPLE	694	631	756	678	616	638	698	761

Costs w/ Inflation	759	691	851	774	715	754	842	801
	8	15	5	7	14	9	6	

ALLIANCE REUNIONS

ORGANISATION COSTS

REUNION	2018 CHESTER	2017 BERLIN	2016 Aix en Provence	2015 BARCELONA	2014 CAEN	2013 VIENNA	2012 CANNES	2011 BRUGES
ALLIANCE COSTS	6600	11000	8300	8300	9400	9900	8600	9700
Preparation Costs	3200	960	1703	1373	2367	610	800	1728
Meeting Room	450	1750	1000	1969	375	1000	725	265
Cocktails	1950	5060	3723	1791	2750	3072	2360	1205
Music	1000	1500				1000	1223	
Agent/DMC Fees						3000		5788
Transport/ guides			1740	1385		420	593	
Meals / Wine		1760		1650	3632	285	1296	
Gifts to Participants							1100	
Guests				1290				
Diff.Collections vs costs				-1436				
Tips				100	50	200	40	
DMC contracted		Y				Y		HF
TOTAL	6600	11030	8166	8122	9174	9587	8137	8986
After Inflation	6600	11162	8281	8285	9405	9917	8586	9680
	10	1	9	8	6	3	7	4

REUNION	2010 LA ROCHELLE	2009 PRAGUE	2008 ANNECY	2007 MONTPELLIER	2006 HENDAYE	2005 BUDAPEST	2004 LE TOUQUET	Average 10 preceding last
ALLIANCE COSTS	2800	9400	3300	3500	3300	10400	1800	8100
Preparation Costs	698	2875	192	390	700	950	312	1331
Meeting Room			300	200	200	300		738
Cocktails	1561	1500	2000	1452	1452	3000		2502
Music						600		372
Agent/DMC Fees		3185			155	2460	1076	1197
Transport/ guides			411	580		300		455
Meals / Wine								862
Gifts to Participants	338	1036				790		247
Guests								129
Diff.Collections vs costs								-144
Tips				470	324	400	92	39
DMC contracted		HF				HF	Y	
TOTAL	2597	8596	2903	3092	2831	8800	1480	7730
After Inflation	2840	9409	3266	3531	3285	10395	1785	8083
	14	5	13	11	12	2	15	

Questions & Answers

