



ALLIANCE Schlumberger

ZOOM VIDEOCONFERENCE
NOVEMBER 8, 2022



2022 AGM Agenda

15:00 - 15:02	Meeting etiquette.....	Mike Gibbs
15:02 - 15:10	President's report.....	Jim Donegan
15:10 - 15:17	Thessaloniki Reunion Survey.....	Mike Gibbs
15:17 - 15:27	Regional Activities and Merida (Mexico) Reunion...	Cesar Jaime
15:27 - 15:37	2023: Northern Spain Reunion.....	Alan Sibbit
15:37 - 15:47	2024: Rhine Cruise Reunion.....	Gerard Zivy
15:47 - 15:52	Financial report.....	Pierre Bihan
15:52 - 15:55	Approval of Board of Directors.....	Jim Donegan
15:55 - 16:00	Q&A: DMP/Benefits.....	Jim Donegan
16:00 - 16:10	DMP/Benefits.....	Representative (SLB)
16:10 - 16:45	SLB - Digital & Integration.....	Rajeev Sonthalia (SLB)
16:45 - 17:00	Q&A Session (Business questions).....	Benoit Barbier





Presidents Report

PRESENTER: JIM DONEGAN



ALLIANCE Schlumberger

Our Mission



ALLIANCE Schlumberger aims to enable former Schlumberger field engineers and geoscientists to maintain the bonds of trust and friendship formed during their working relationship.

ALLIANCE Schlumberger does this by providing contact details of fellow members, disseminating pertinent news and organizing regular reunions.



ALLIANCE Schlumberger

Thessaloniki (Greece) - 2022



ALLIANCE Schlumberger



Website to ALLIANCE Schlumberger

Welcome to the ALLIANCE Schlumberger website

ALLIANCE Schlumberger aims to enable former Schlumberger field engineers and geoscientists to maintain the bonds of trust and friendship formed during their working relationship. ALLIANCE Schlumberger does this by providing contact details of fellow engineers, disseminating pertinent news and organising regular reunions. Membership of ALLIANCE Schlumberger is open to all former field engineers and geoscientists, aged 50 or more, with a seniority of 5 years or more, of all companies in the Schlumberger group. Membership is subject to the approval of the Board of Directors.

IF YOU ARE ALREADY A MEMBER, CLICK MEMBER LOGIN ABOVE RIGHT (or 3 bars on mobile or small screen) [Information on first time login](#)

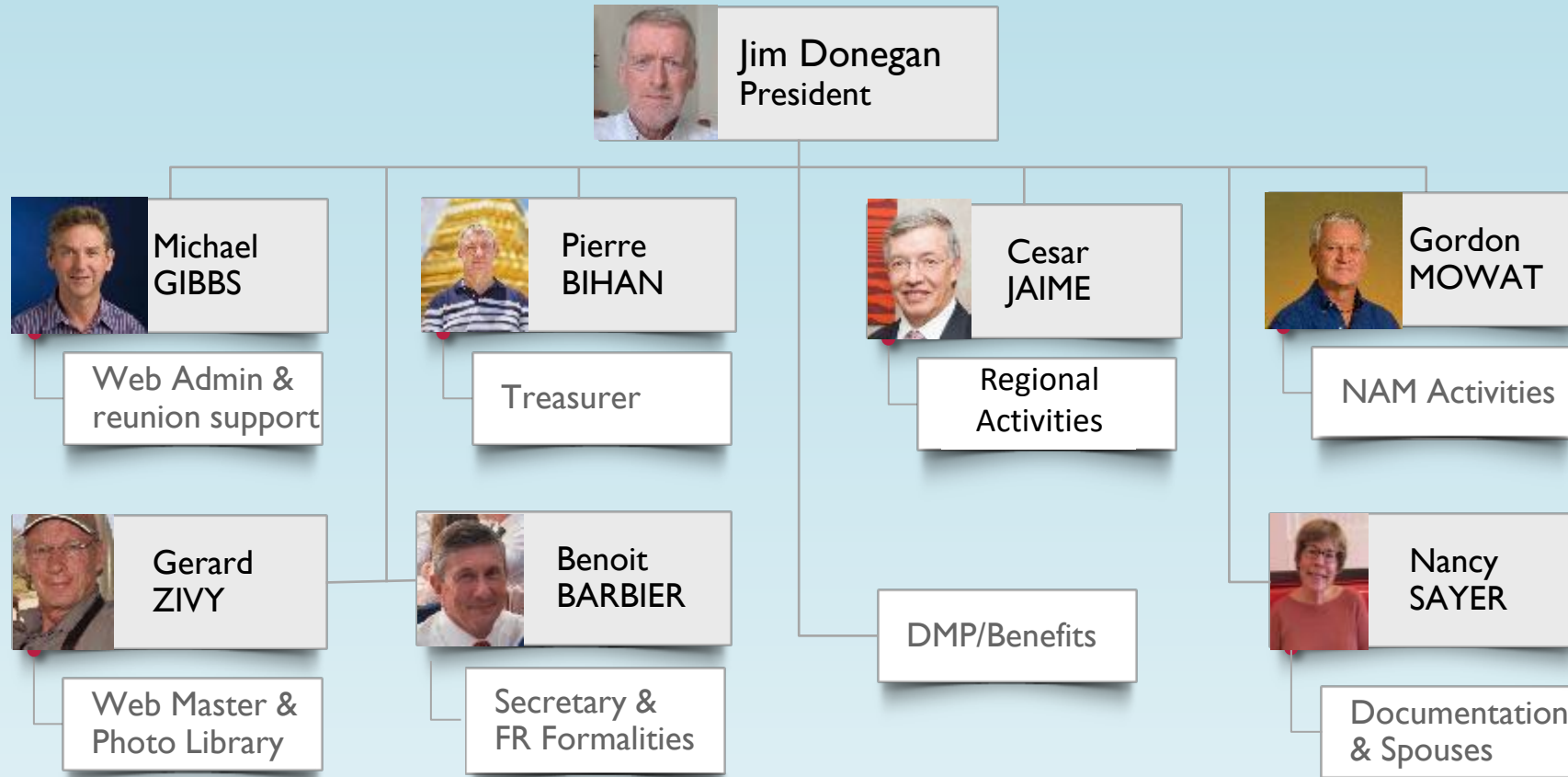
If you are not a member, qualify for membership and would like to be included, please [Request to join](#)

Membership is free. To attend the regular reunions requires a one-off payment of a participation fee of 100 euros.

[contact](#)



ALLIANCE Schlumberger - Board



ALLIANCE Schlumberger

Going from strength to strength

- 2021: Excellent reunion with cruise on the river Douro
- 2022: Great reunion in Thessaloniki (Greece)
- Strong interest in upcoming reunions (2023, 2024)
- Increased representation by product lines outside Wireline
- Many first-time attendees in recent reunions



Obituaries

One Minute Silence



Ester Luisa Africano DE CASAGRANDE.....	16-Jan-2022
Richard (Dick) GHISELIN.....	02-Mar-2022
Kamel MEZNI.....	17-Jan-2022
Salvatore ZAMMITO.....	15-Apr-2022
Peter ABLEWHITE.....	14-May-2022
Jim HOLLINGWORTH.....	31-May-2022
Jean BOISSIERE.....	30-May-2022
Colm MINOGUE.....	22-Jun-2022
Shah SHARIFF.....	07-May-2022
Gérard HAULOT.....	25-Jun-2022
Peter JARVIS.....	Jul-2022
Jacques BOURSEUL.....	12-Sep-2022
Jean-Claude RANDE.....	29-Oct-2022

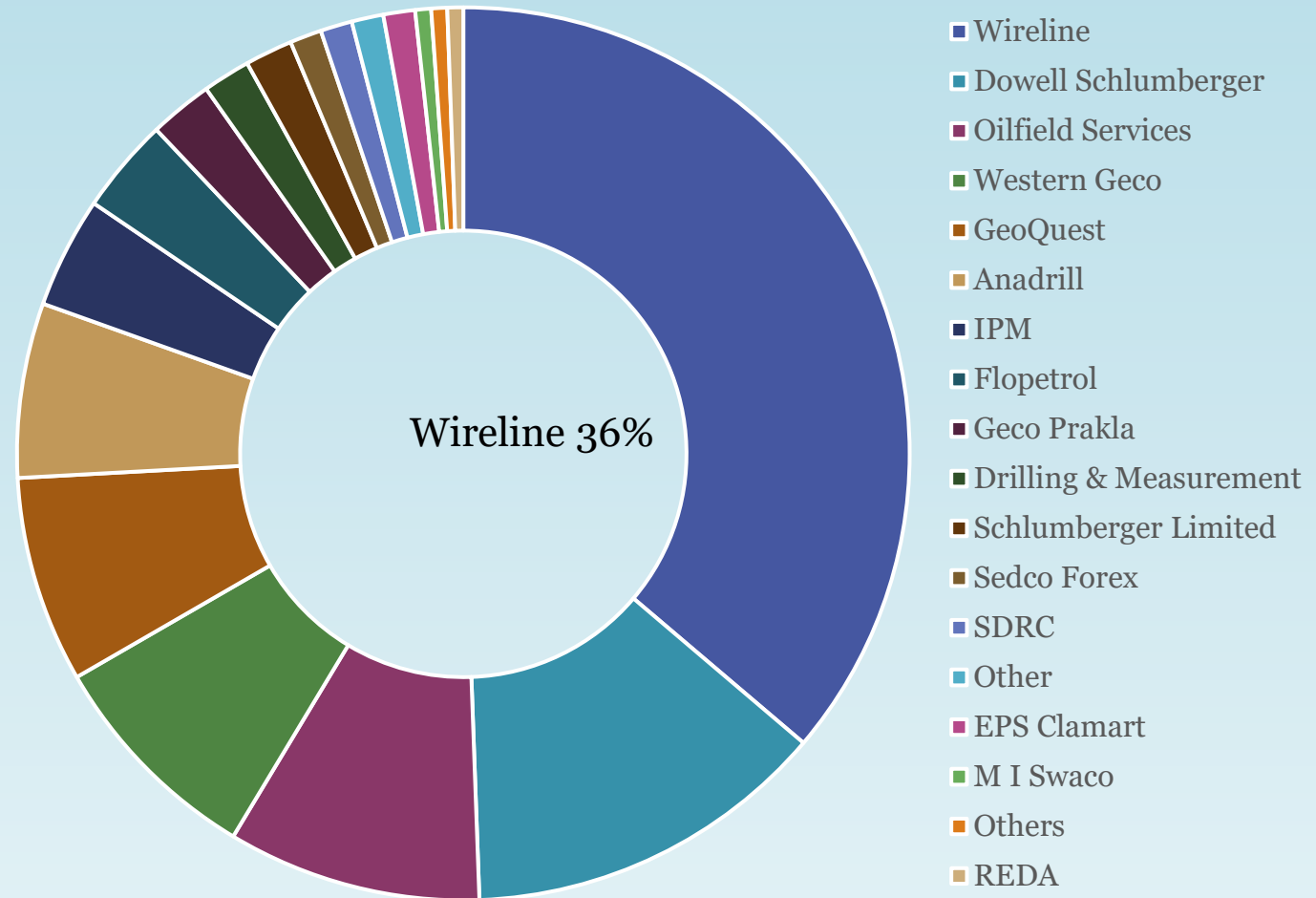


Membership

2,701 Members Total; includes 44 “widows”
322 reunion participants

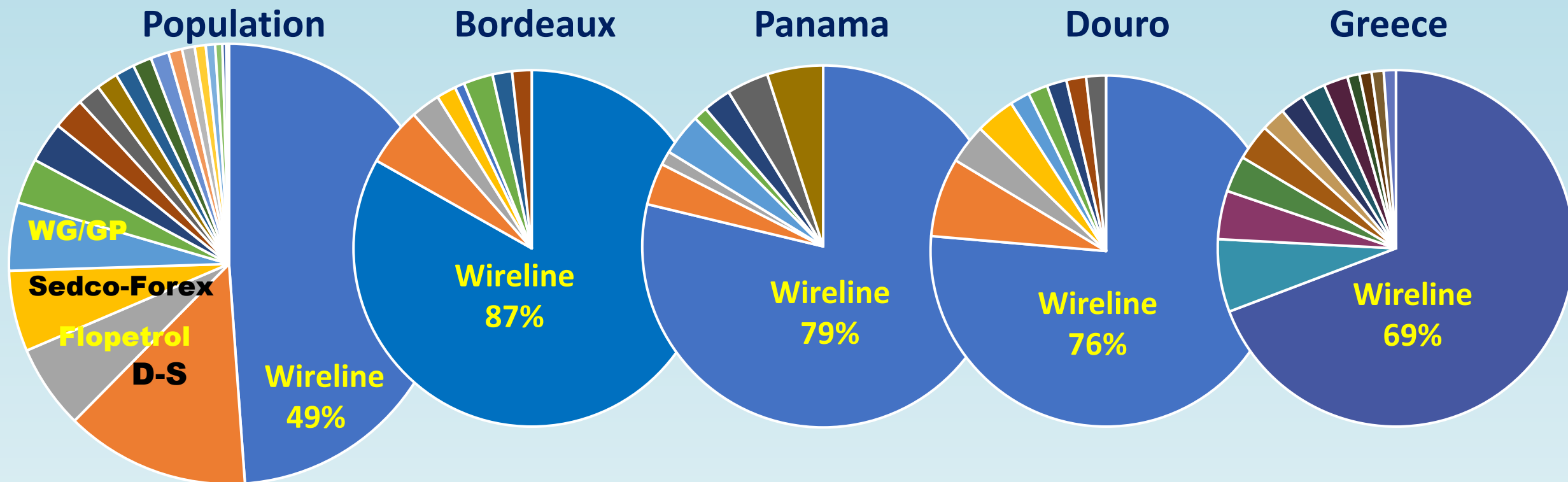
2012	147	e-mail invitation sent to BACO listing
2013	59	
2014	221	Alliance info mailed by ISC
2015	93	
2016	63	
2017	111	
2018	70	
2019	180	Brothers Campaign + Panama
2020	153	
2021	82	
2022	95	Up until 2 Nov

2021 – 2022 New Members
By Schlumberger Organization



ALLIANCE Schlumberger

Reunions still Wireline dominant ... but increasingly mixed !



New Reunion Participants: Bordeaux 25%, Panama 31%, Douro 29%, Greece 20%

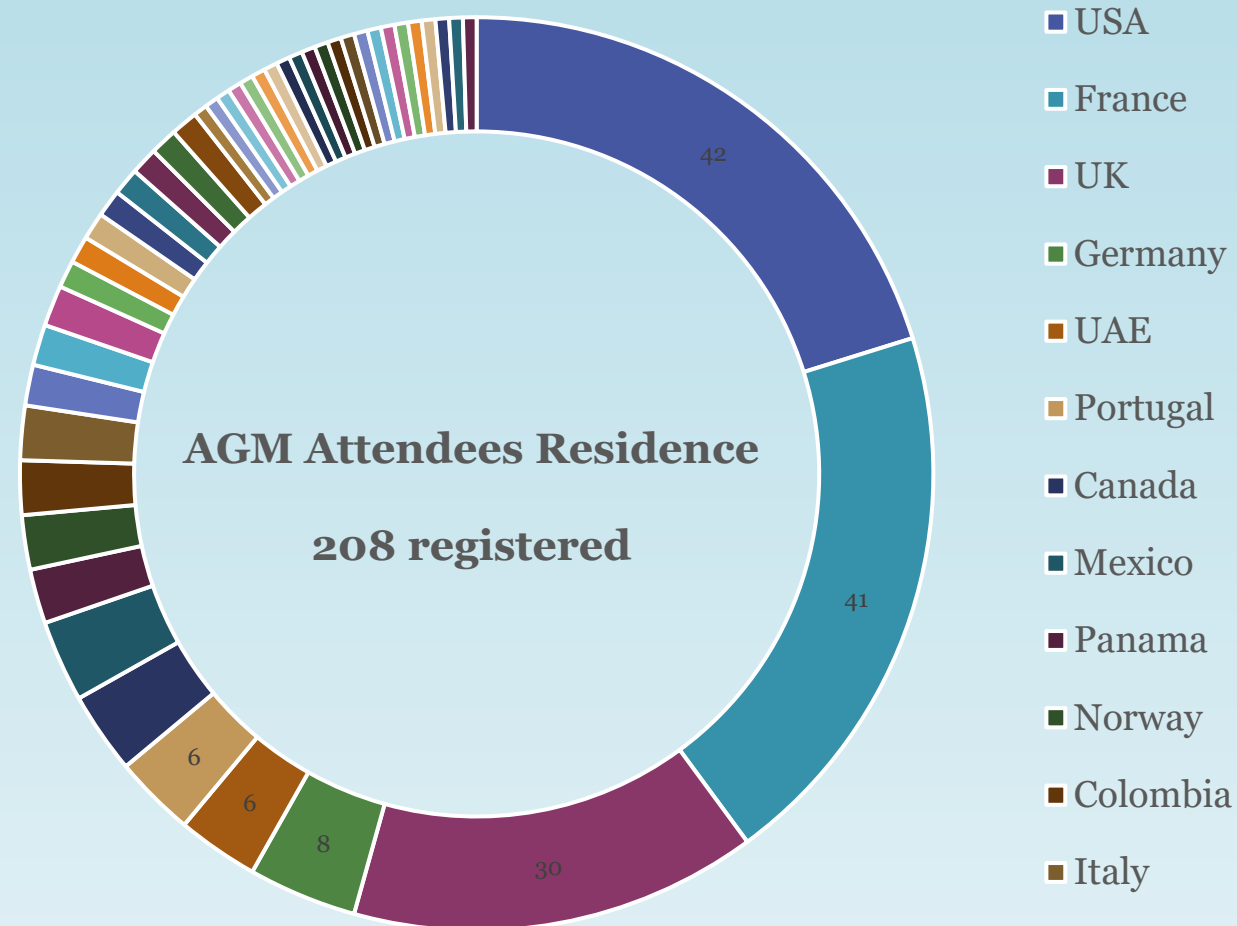


ALLIANCE Schlumberger

AGM 2022 Zoom - Global Attendees

Reaching more Members

- Joining AGM from 45 countries





You are all ambassadors of
ALLIANCE Schlumberger



ALLIANCE Schlumberger

Thank You

NEXT SESSION – THESSALONIKI REUNION SURVEY
MIKE GIBBS



ALLIANCE Schlumberger

2022 Reunion Survey

MIKE GIBBS
NOVEMBER 8, 2022



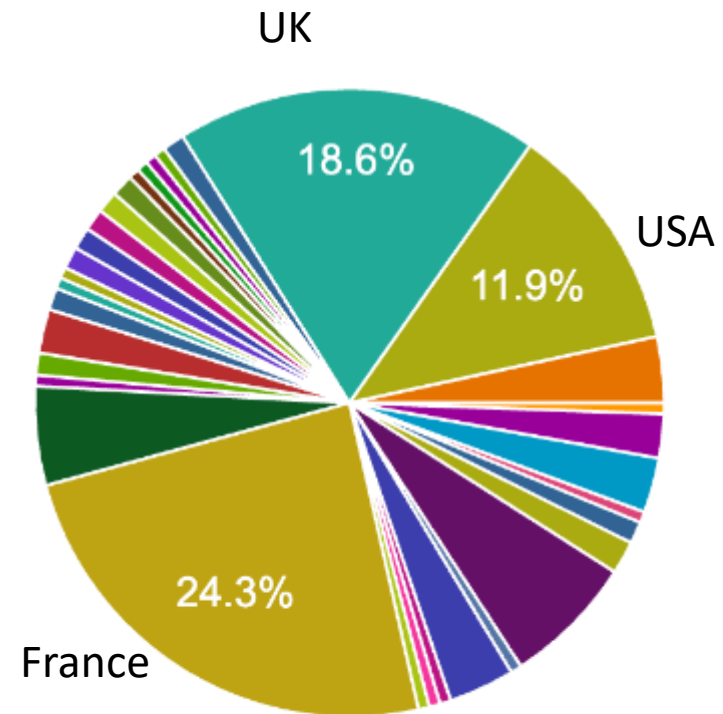
ALLIANCE Schlumberger

2022 Reunion Survey Responses

- 177 Survey Responses
- 79 Nationalities represented
- France, UK, USA are just over half of responses
- ... followed by Canada, Germany, Venezuela, Australia and Colombia
- 63 respondents had attended our 2022 Thessaloniki Reunion (36%)

Your Nationality

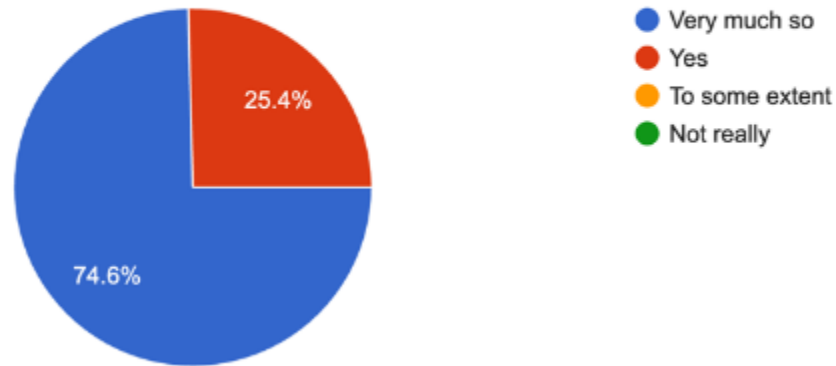
177 responses



2022 Thessaloniki Reunion

Overall, the reunion was a success

63 responses

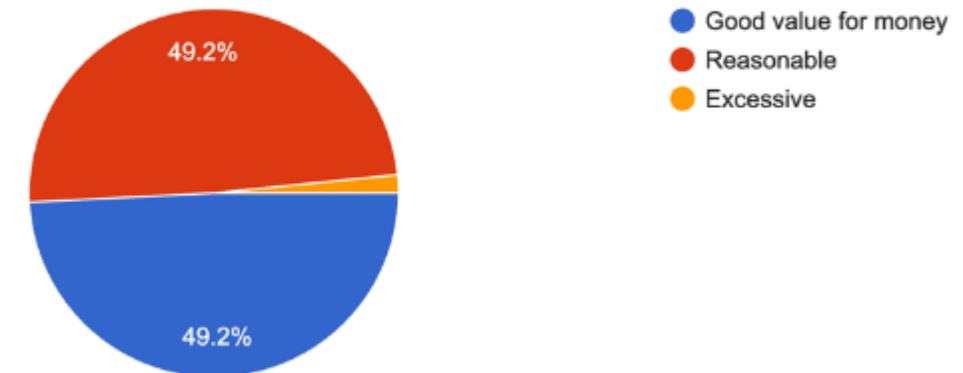


- Macedonia Palace was a great hotel
- Welcome Dinner buffet mixed response
- Gala Dinner mainly “very good and pleasant”
- Night Dinner at Hamadrakas most positive response

- 100% indicated a success !
- Cost Good or Reasonable

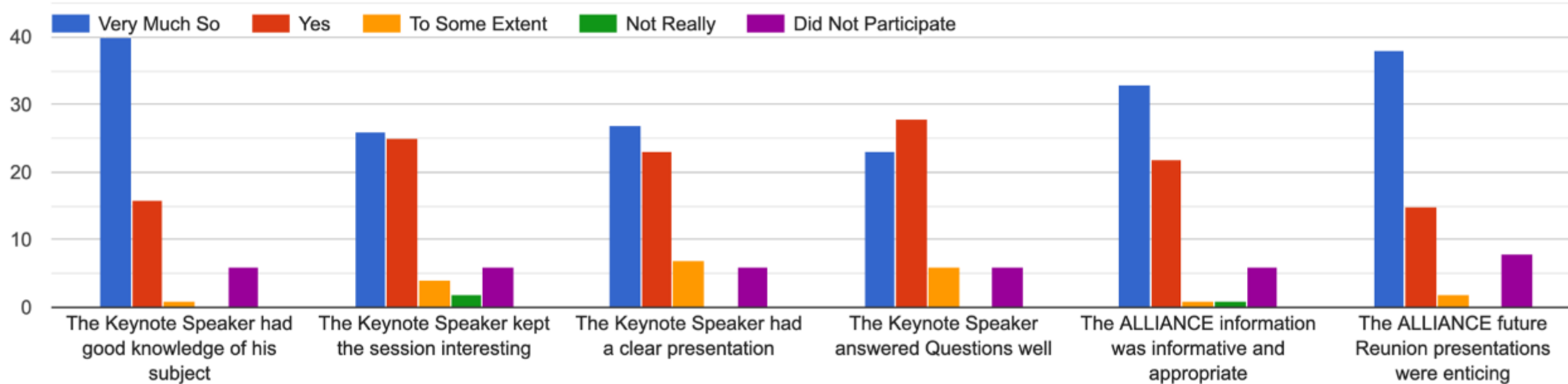
The reunion total cost per participant (excluding travel costs) was

63 responses



ALLIANCE Schlumberger

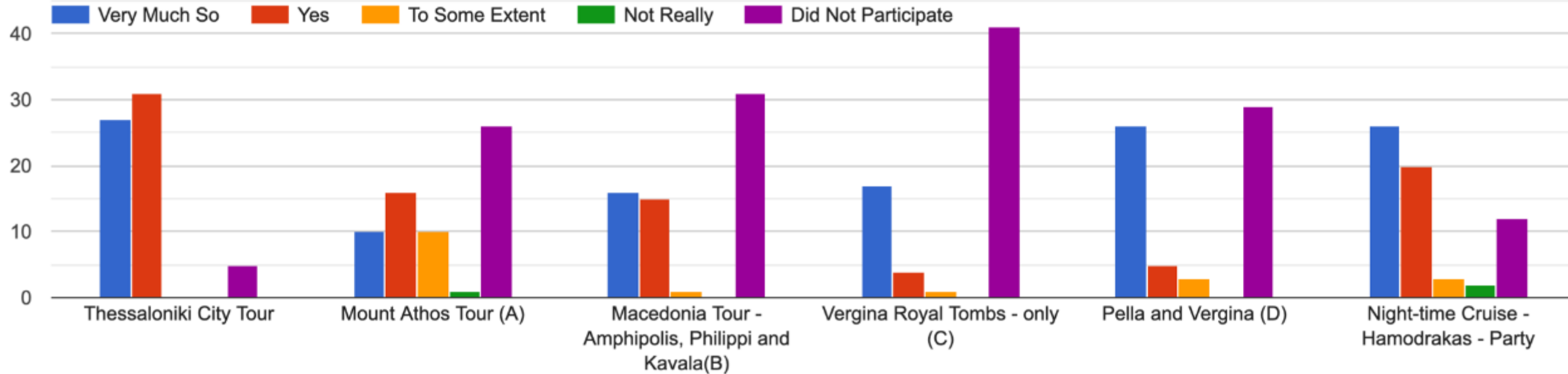
The Conference was well organised and interesting ?



- Having a keynote speaker was an excellent idea and perfectly timed following the City tour.
- Conference is a good idea for the future
- This is the first time we have tried a “conference” replacing the previous AGM format



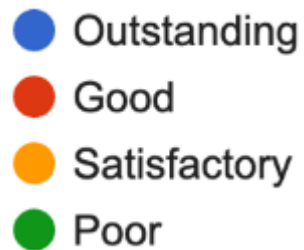
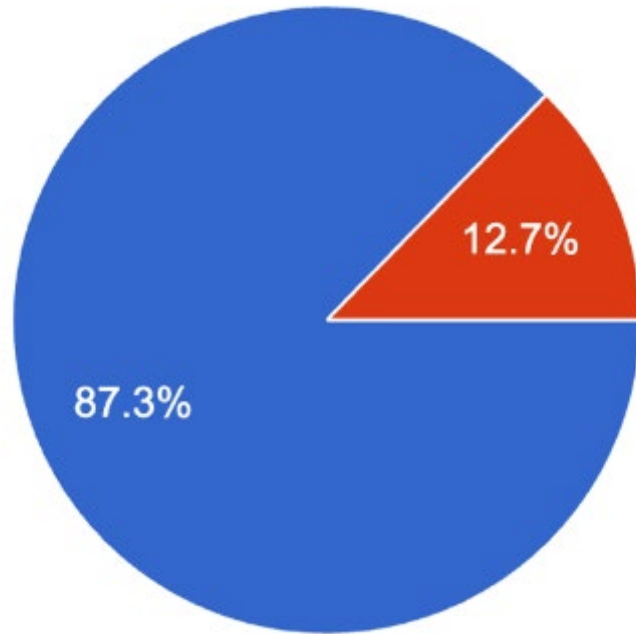
The Tours were well organised and interesting ?



- Participants could choose only 2 tours from A,B, C, D – hence many “Did Not Participate” on these
- Abundance of Tours to choose from. The Tour Guides were excellent
- Excellent organisation of all the tours and buses by the Committee
- The Mount Athos was more a very long bus ride than a cruise ...weather was against us



The Overall Organisation by ALLIANCE was ...



- Very well organized. I liked the fact that our badges had all our tour information included and were 2 sided.
- Best ever. Improvements seen every year.
- The tours were excellent but figuring out which one to select took me some time .
- The Alliance committee were very helpful and answered my questions promptly
- Website difficult to use, but good advice given
- Thanks for such a well-organized Reunion



Overall, what I like best

- The Alliance team. Love the fact you care and do it for the pensioners
- The organization gives me the ability to travel to places that I would normally not go on my own
- Being with people who have lived an overseas expat life with Schlumberger as I did for over 30 years.
- Re connecting with friends and colleagues post Covid.
- Super hotel in a fascinating city and region, with great company
- The hotel, the tours and Thessaloniki's history and culture
- The continuous attention to detail by Geoff Hampden-Smith
- Meals with friends, history via the ruins and the keynote speaker.
- The archaeological sites and Phillip's tumulus in particular

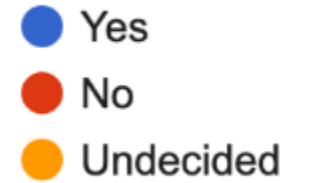


Overall, what was not much appreciated

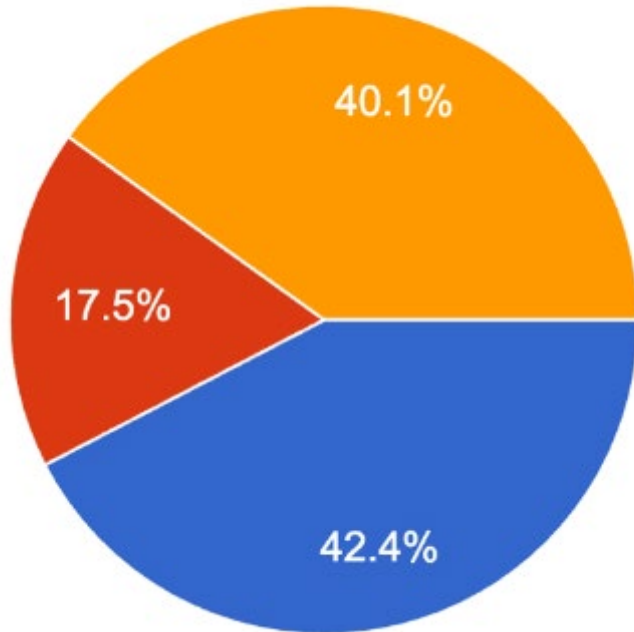
- Full-day tours were a bit long, leaving less time to relax.
- We didn't realise that the trips would be so long. We were very sorry that had to miss the Thursday trip due to tiredness.
- The mount Athos tour may be because of the weather
- Too rushed and busy to do the Macedonia tour the same day as the boat trip.
- The available choices in terms of tours and destinations made it such that the interaction with my fellow participants was somewhat reduced.
- There were very few people wearing masks, especially on buses, and following Covid-19 protective measures.
- Coming home with Covid 🦠 🦨



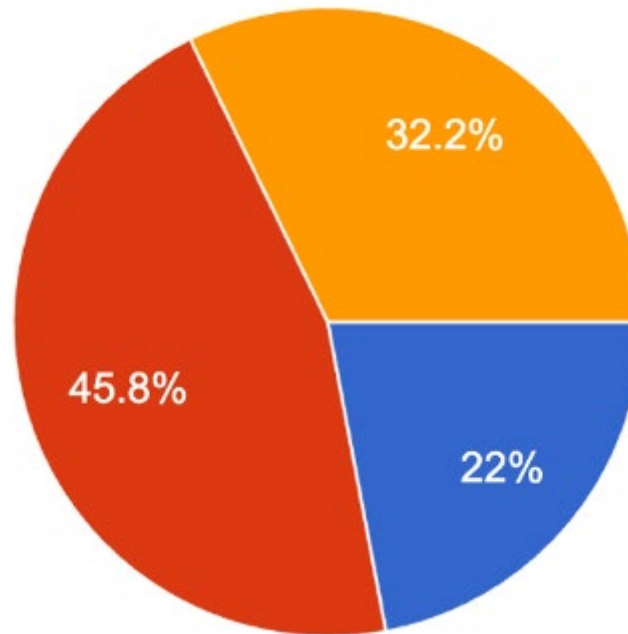
Future Reunions intention to attend



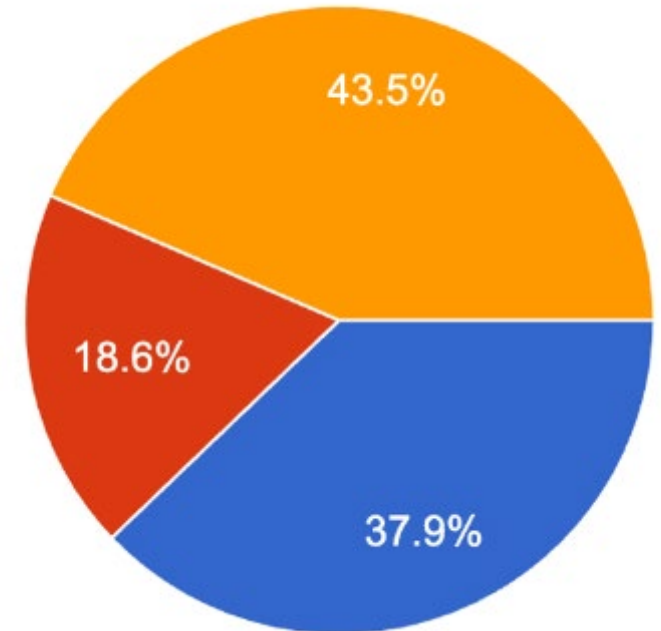
Sept. 2023: Spain - Bilbao



Mar. 2023: Mexico - Merida



June. 2024: Rhine Cruise



Why do members NOT attend Reunions

Top Reasons given were:

- 19 response: I would prefer smaller more local reunions in my region
- 16 response: The Reunions are too difficult to travel to
- 14 response: My former colleagues and friends no longer attend
- 12 response: I consider the Reunions too expensive
- 11 response: The Reunions are too big for my liking (about 200 persons)
- 10 response: I have physical / medical issues that prevent attendance
- 7 response: The Reunion format is too rigid and touristy
- 2 response: The Venues / Programs do not interest me
- 1 response: I am not interested in ALLIANCE activities
- 30 other free text response - still working, have children in school, too wireline focused ...



Thank you for responding to our ALLIANCE Schlumberger Reunion Survey

**NEXT SESSION – REGIONAL ACTIVITIES
CESAR JAIME**

Regional Activities

Plus, Mexican Reunion – March 2023

CESAR JAIME

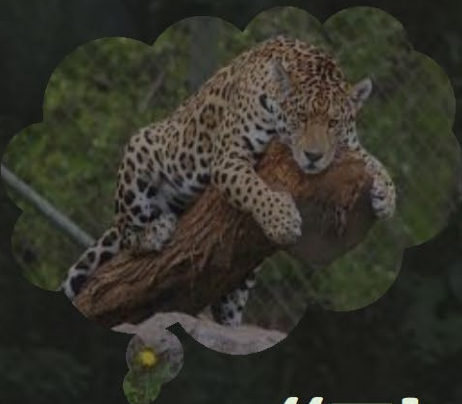


ALLIANCE Schlumberger

Panama February 2020



ALLIANCE Schlumberger



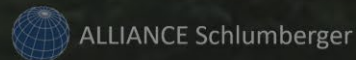
Discover



“The Mystical Maya World”



**Merida, March 3rd to 7th 2023
Mexico**



Discover “The Mystical Maya World”

Merida, March 3rd to 7th 2023

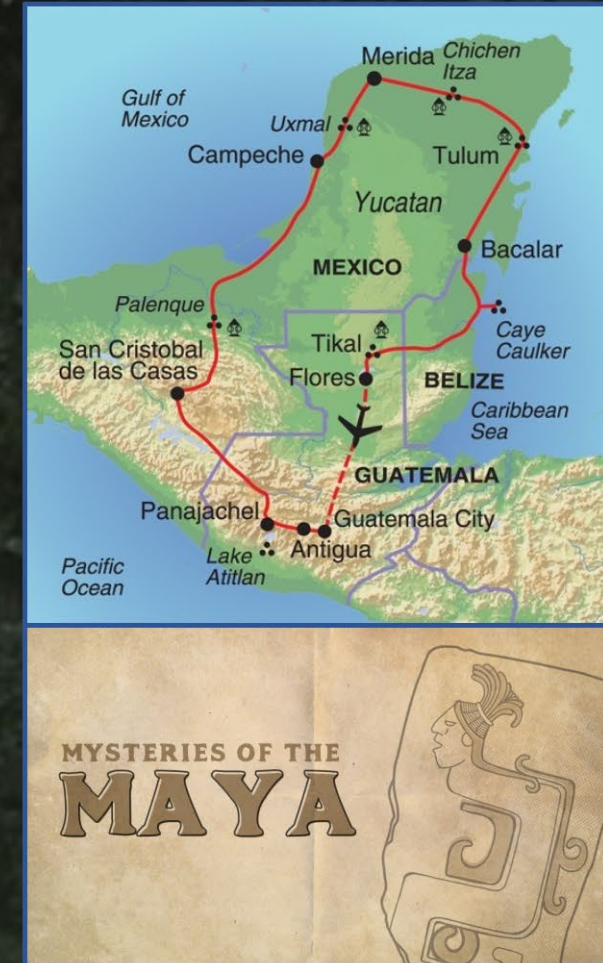
Centuries before Europeans arrived, an advanced civilization flourished in a region extending from southern Mexico through Central America. The Maya mastered astronomy, developed an elaborated written language, built towering monuments, and left behind exquisite artifacts...

Their world remains shrouded in mystery....

Dare to discover their secret places....



ALLIANCE Schlumberger



ALLIANCE Schlumberger

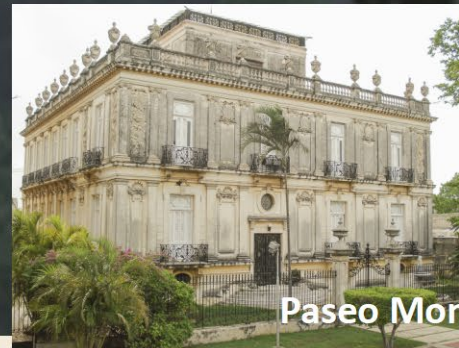
Why Merida

- 5 members organising committee
- Second safest city in Mexico
- Direct flights from USA and Canada
- Rich archeological and heritage sites in Yucatan peninsula
- Large tourism infrastructure
- Many options to further explore Mexico





Plaza Grande



Paseo Montejo Architecture



Casa de Montejo



Arco de San Juan



Cathedral



City Museum



ALLIANCE Schlumberger

Discover the Maya World Program

• Day 1 Fri 3rd Arrival – Registration – Welcome Cocktail at Hotel



• Day 2 Sat 4th Morning: Tour Evening: Gala Dinner



• Day 3 Sun 5th All day tour



• Day 4 Mon 6th All day tour

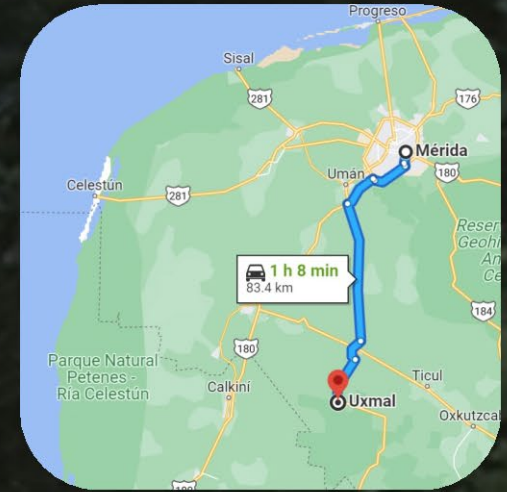
• Day 5 Tue 7th Golf optional - departures



ALLIANCE Schlumberger



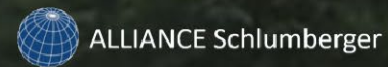
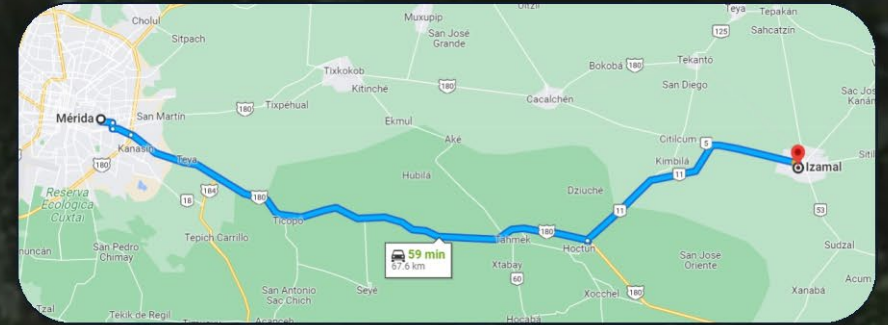
ALLIANCE Schlumberger

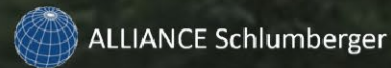
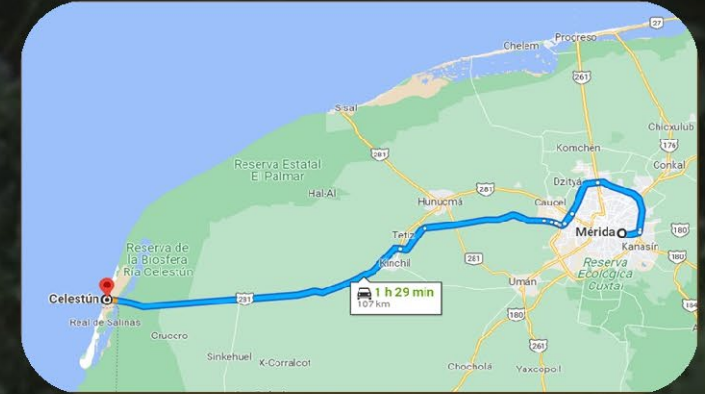


ALLIANCE Schlumberger



ALLIANCE Schlumberger





Chi Chen Itzá

Chichen Itza is beautiful and magnificent with plenty of Mayan Ruins to visit.



Yucatan Golf Court

Optional Day 5



ALLIANCE Schlumberger



ALLIANCE Schlumberger

Other Regional Activities

- Looking for people to lead efforts in other areas
- Last reunion in Asia (Jakarta –Indonesia) was in 2018



ALLIANCE Schlumberger

Thank You

NEXT SESSION – 2023 REUNION
ALAIN SIBBIT



ALLIANCE Schlumberger

2023 Reunion Northern Spain

ALAIN SIBBIT

NOVEMBER 8, 2022



ALLIANCE Schlumberger

Alliance Schlumberger Reunion Bilbao, Spain

September 4th - 8th ,2023



Reunion Headquarters: Carlton Hotel Bilbao



ALLIANCE Schlumberger

Bilbao



Bilbao access and transport

- Largest city in the Spanish Basque region
- Major port with ferries to the UK and Northern Europe
- Bilbao (12 km) and Biarritz (France, 130 km with bus service to Bilbao) are international airports,
- Well-connected to the major Spanish cities by air, rail and road
- Major attractions can be explored on foot or by metro or tram

Local attractions incl surrounding area

- Bilbao old town – cathedral, museums, wine and pintxos (tapas).
- Guggenheim modern art museum opened 25 yrs.
- First class restaurants (over 20 with Michelin stars)
- Boat trips on the Nervión river.
- The Vizcaya transporter (suspension) bridge
- San Juan de Gaztelugatxe



Trips from Bilbao



Santander (100-150km)

- Royal city built around a spectacular bay, cathedral and museums
- Nearby
 - Pre-historic Altamira Cave paintings
 - Medieval villages including Santillana del Mar along the Camino de Santiago pilgrim route



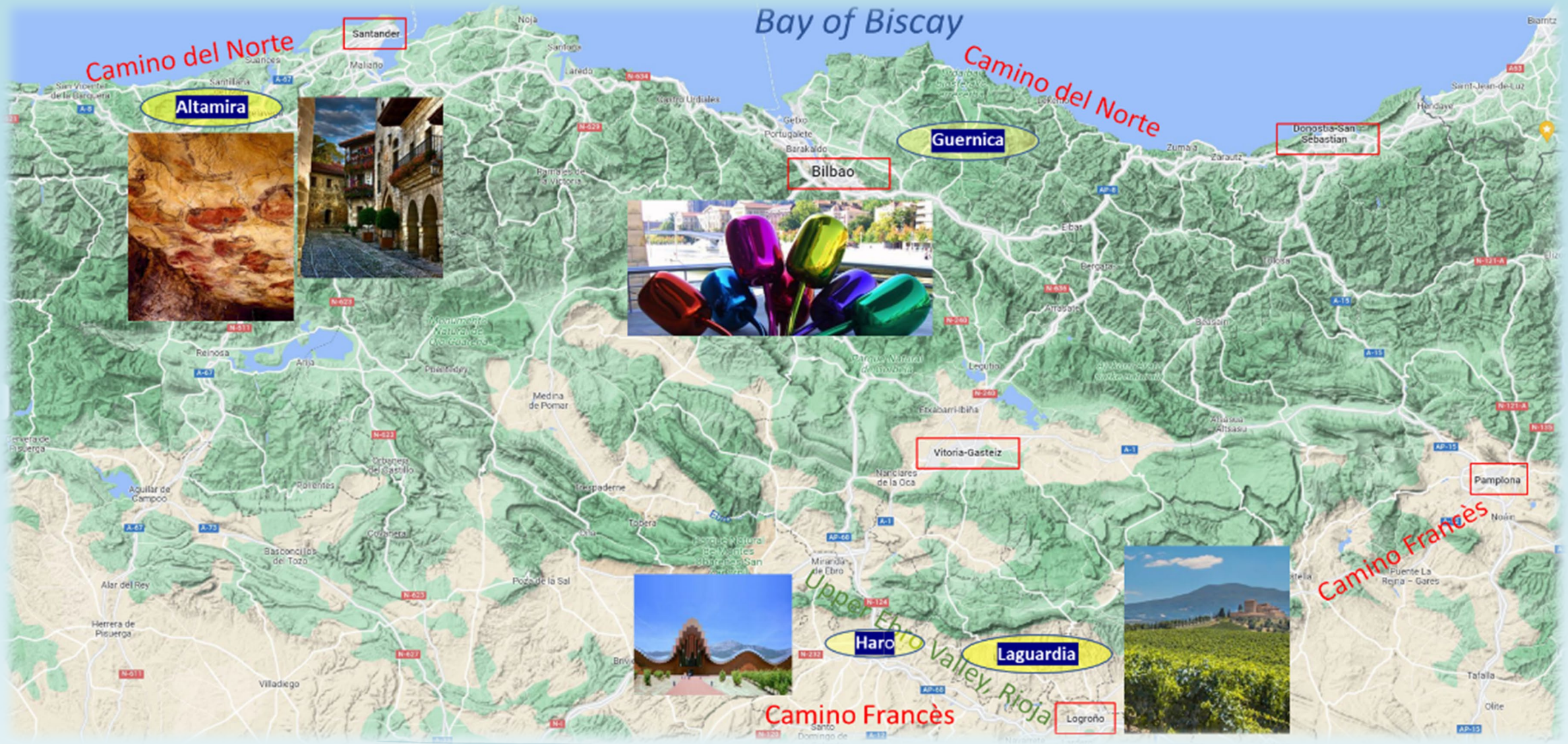
Other Trips

- La Rioja wine country – **Haro, Laguardia, Logroño** (100-150 km)
- País Vasco (Euskadi) – Basque country
 - **Guernica** (Gernika) (30 km),
 - **Vitoria-Gasteiz** (90 km),
 - **San Sebastián** (Donostia) (100 km),
 - **Pamplona** (120km)

Northern Spain

 Provincial capitals

 Places of interest



ALLIANCE Schlumberger



Museums

Museo de Bellas Artes de Bilbao

Abando Hotel ****
(155€)

Carlton Hotel ***** (195€)
(Reception, Gala Dinner)

Casco Viejo

Romotur

Schedule – Alliance Schlumberger Reunion

Bilbao, September 4-8, 2023

Monday (Sept 4)	Arrival, welcome cocktail in Carlton Hotel, introduction to Bilbao talk (30min))
Tuesday (Sept 5)	Bilbao walking tour (metro and tram optional) • Museums (including the Guggenheim) • Casco Viejo (Cathedral, Erribera market, bars and pintxos) • Business/information meeting • Gala dinner in Carlton Hotel
Wednesday (Sept 6)	Santander area, Altamira, Santillana del Mar, coastal villages
Thursday (Sept 7)	Rioja vineyards (Rioja Alta, Rioja Alavesa)
Friday (Sept 8)	Golf, short trips close to Bilbao, free-time in Bilbao and departures



Supplementary slides

Some details on the planned
excursions and city visits



Thank You

NEXT SESSION – 2024 REUNION – RHINE CRUISE
GERARD ZIVY



ALLIANCE Schlumberger

2024 Reunion

Rhine Cruise (June 12-18, 2024)

GERARD ZIVY

NOVEMBER 8, 2022



ALLIANCE Schlumberger

Itinerary

STRASBOURG - FRANKFURT - COCHEM - KOBLENZ - RÜDESHEIM - MANNHEIM - STRASBOURG



ALLIANCE Schlumberger

Boat: Gérard Schmitter



- Length : 110 meters
- Width : 11.40 meters
- Number of cabins : 87 cabins
- Numbers of passengers : 174 max.
- Year of construction : 2012 -
- Lounge, restaurant
- TV, boutique, elevator, sundeck
- Air conditioning in boat and cabins
- Central heating
- Free WIFI in common areas



ALLIANCE Schlumberger

Excursions

*All excursions
by bus or short
walk*

*English and
French guides*

*German guide
(if >25 in group)*



Strasbourg by night (2:30)



Frankfurt city tour (3:00)



Cochem Imperial Castle (1:30)



Koblenz old town (2:00)



**Rüdesheim: Wine tasting and
Mechanical Music Museum (2:30)**



Heidelberg and castle (outdoor) (4:30)



Reunion pricing

- Charter price €221 891 (TBC) plus excursions €156/person for 87 cabins, max. 174 participants
- Price per person including excursions, range according to cabin type
 - Single: € 1800-2200 /participant
 - Double: € 1300-1700 /participant
- Pre-registration campaign (Sept-Oct 2022)
 - Single: € 450 / cabin
 - Double: € 600 per cabin (€ 300 / participant)
 - Full refund if cancelled before May 2023
 - Refund based on replacement booking afterwards
 - Wait list: €1

AS cost and payment scheme

15% @reservation (€33284)

35% <90 days

25% <60 days

25% <30 days

Excursions per capita in 2024

AS cancellation penalty

>365 days before departure: 0%

365-91 days: 15%

90-61 days: 40%

60-31 days: 60%

30-0 days: 100%

All inclusive

- Lodging
- Meals
- Beverages (water, beer, house wines, cocktail of the day)
- Gala dinner
- Swimming pool
- Theme night, folk show
- Repatriation insurance
- Port taxes
- Excursions

Excluded

- Travel to/from Strasbourg
- Transfers to/from boat
- A la carte wines and spirits
- Cancellation and Covid insurance
- Additional or individual excursions
- Personal expenses, boutique
- Pre- or post-cruise extension



ALLIANCE Schlumberger

Status and next steps

Status

- Date is confirmed for 12-18 June 2024 from/to Strasbourg (France)
- Prebooking campaign success: full boat with 87 cabins reserved for 168 participants (6 single)
- Wait list status: 20 cabins (as of 1 November 2022)

Next steps

- Sign contract and pay down payment to operator in November
- Confirmation and balance payment call to registered participants in April-May 2023
- Cabin type / reunion price to be selected at time of confirmation
- Still time to join the wait list since we expect early cancellations in Q2 2023
- We also expect usual 5-8% late cancellations in 2024
- Wait list will clear on first booked first serve basis



Thank You

NEXT SESSION – FINANCIAL REPORT
PIERRE BIHAN



ALLIANCE Schlumberger

Financial Report



Pierre BIHAN



ALLIANCE Schlumberger

Financial Comments 2021

- SLB yearly sponsorship collected for two years (2020 SLB sponsorship of 4,000€ and 2021 SLB sponsorship of 14,000€ both paid during 2021).
- In 2019-2020, Alliance Schlumberger also supported the organisation of LAM Panama reunion using our bank account to prepay some of the activities. A reunion profit was kept in our account during 2021 for the sponsoring of next LAM reunions (3,490.78 €).
- Cash flow movements in 2021 related mostly to the organisation of the Douro cruise (no prepayments).
- Thessaloniki reunion was conducted in September 2022. Its financial recap will be presented at next year AGM (profit).



Douro Cruise 2021 Reunion Financial Recap

Douro Reunion Financial Status - Final	1-Dec-2021
Revenue	
Gross Revenue from all engaged participants	204 548.00 €
Refunds to canceled participants after cruise (88%)	-51 766.00 €
Bank charges on all CC payments	-2 331.89 €
Bank charges refunds on all CC refunds	533.05 €
Net Douro Revenue from cruise participants	150 983.16 €
Costs	
CroisiEurope Transfer#1	17 898.00 €
CroisiEurope Transfer#2	41 762.00 €
CroisiEurope Transfer#3	40 000.00 €
CroisiEurope Transfer#4	14 208.00 €
CroisiEurope Transfer#5	35 202.76 €
CroisiEurope Refund Excursion	-2 126.00 €
Total CroisiEurope Costs	146 944.76 €
Preparation Trip - Reconnaissance Expenses	706.33 €
Badges Lanyards	285.80 €
Participants Gifts - Hats	1 063.32 €
Participants Gifts - Azulejos	960.00 €
Flags, banner and white bags	112.79 €
Freight charges for gifts	238.38 €
Gift Porto for organiser	161.00 €
Total Other Expenses	3 527.62 €
Total Costs	150 472.38 €
Douro Overall Reunion Profit	510.78 €

- Faced with a challenging organization due to Covid, late canceled participants' booking fees were kept in our account until after the cruise when the financial situation could be evaluated with the actual figures.
- The revenue from the actual participants was slightly less than needed to break-even. The organization team elected to mutualize the loss and kept 12% of the late canceled participants booking fees to just cover our financial loss.
- The slight profit is only the effect of the credit card fee reversal.



Financial Report Year End 2021 – Est. 2022

P&L	DESCRIPTION	ACTUAL 2019	ACTUAL 2020	ACTUAL 2021	ACTUAL 2022 OCT YTD
	TREASURY Start of Period	12 857 €	9 226 €	87 671 €	40 921 €
Alliance Funding	Investment Gains	156 €	341 €	312 €	0 €
	New Memberships	2 800 €	0 €	1 800 €	0 €
	SLB Sponsoring	0 €	14 000 €	18 000 €	0 €
	Subtotal	2 956 €	14 341 €	20 112 €	0 €
Running Costs	Admin - Others	150 €		0 €	94 €
	Websites Hosting, Maintenance and Upgrade	6 516 €	3 056 €	1 327 €	1 136 €
	Alliance Board Members Meetings Expenses	115 €	628 €	53 €	0 €
	Bank Charges – TPE CC	622 €	541 €	520 €	495 €
Reunions Cash Flow	Reunion Chester 2018	1 210 €			
	Reunion Bordeaux 2019	-7 861 €			
	Reunion Panama 2020	-14 564 €	10 780 €		
	Reunion Douro Portugal Cruise 2021	17 898 €	-81 570 €	64 962 €	
	Reunion Thessaloniki 2022	2 500 €	2 462 €	0 €	-6 641 €
	Reunion Merida 2023	0 €	0 €	0 €	380 €
	Reunion Rhine Cruise 2024	0 €	0 €	0 €	-50 642 €
	Subtotal	6 587 €	-64 104 €	66 862 €	-55 179 €
	TREASURY End of Period	9 226 €	87 671 €	40 921 €	96 100 €



Bank Accounts Balance 2021

- 01-Jan-2021 – 87 670.64€

€ C/C Eurocompte Asso Confort N° 00020286901 en euros (GD) TITULAIRE(S) : ALLIANCE SCHLUMBERGER				
Date	Date valeur	Opération	Débit EUROS	Crédit EUROS
SOLDE CREDITEUR AU 31/12/2020				2.174,19

€ LIVRET BLEU ASSOCIATION N° 00020286903 en euros (GE) TITULAIRE(S) : ALLIANCE SCHLUMBERGER				
Date	Date valeur	Opération	Débit EUROS	Crédit EUROS
SOLDE CREDITEUR AU 01/01/2021				85.496,45

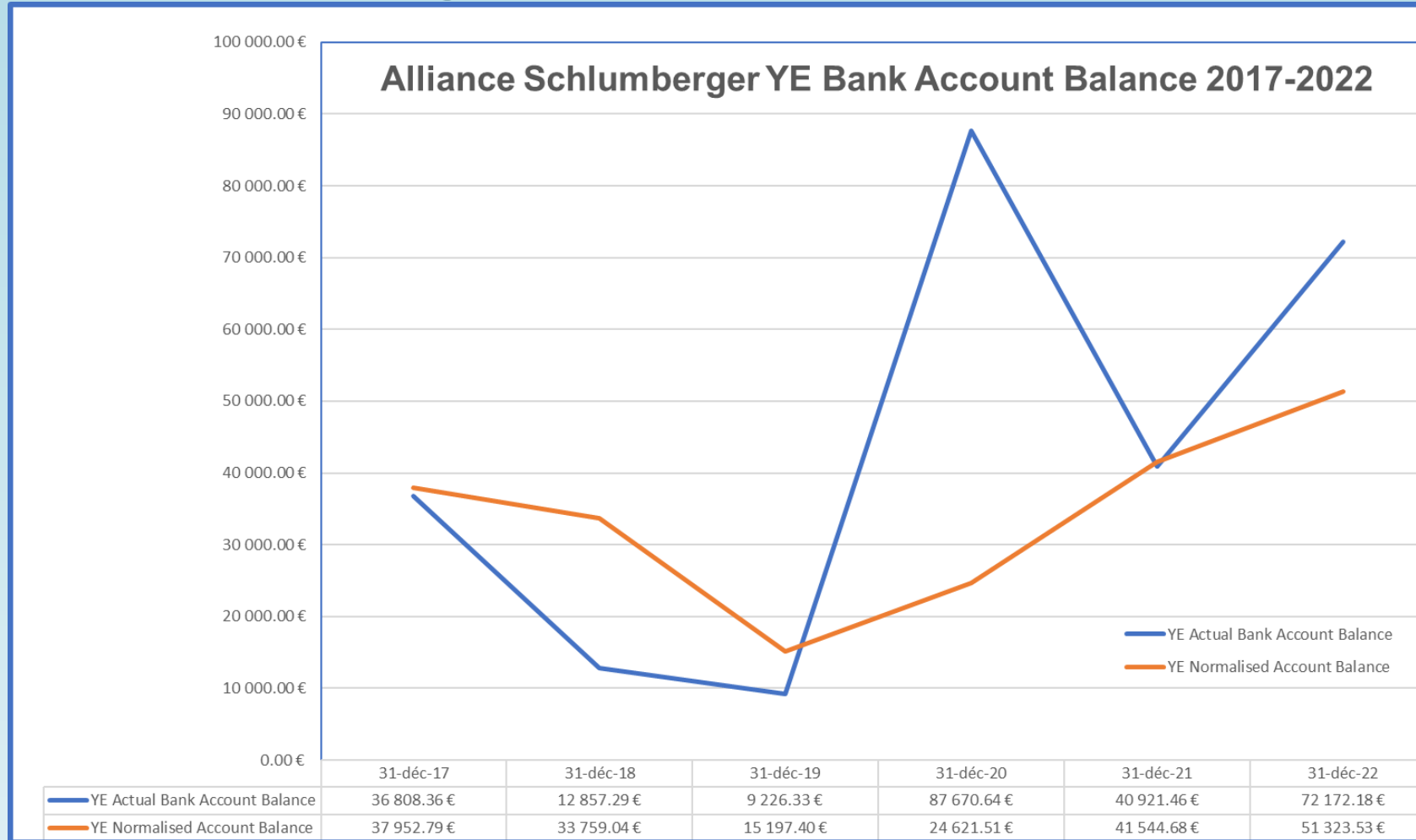
- 31-Dec-2021 – 40 921.46€

€ C/C Eurocompte Asso Confort N° 00020286901 en euros (GD) TITULAIRE(S) : ALLIANCE SCHLUMBERGER				
Date	Date valeur	Opération	Débit EUROS	Crédit EUROS
SOLDE CREDITEUR AU 31/12/2021				1.112,64

€ LIVRET BLEU ASSOCIATION N° 00020286903 en euros (GE) TITULAIRE(S) : ALLIANCE SCHLUMBERGER				
Date	Date valeur	Opération	Débit EUROS	Crédit EUROS
SOLDE CREDITEUR AU 01/01/2022				39.808,82



Alliance Schlumberger YE Bank Account Balance 2017-2022



Normalized YE bank account balance alters the effects of the prepayments to suppliers or prepayments of participants for subsequent years events. It also differentiates the profit of LAM 2020 reunion. YE 2022 is estimated.



ALLIANCE Schlumberger

Credit Card Payment Issue

- For referencing, auditing, ease and confidentiality, only credit card payments are now accepted by AS.
- Some members are facing credit card payment issues.
- Monetico is our electronic payment system.
- Applying stringent authentications dictated by regulations (Protocol 3D Secure V2).
- It is the credit card company which dictates the level of authentication.
- Banks may also reject credit card transactions on fraud suspicion.
- Other aspect: card activation, abroad transaction blocked...
- A call to the bank has cleared most issues.



Approval of Financial Results

Do you Approve? “yes” or “no”



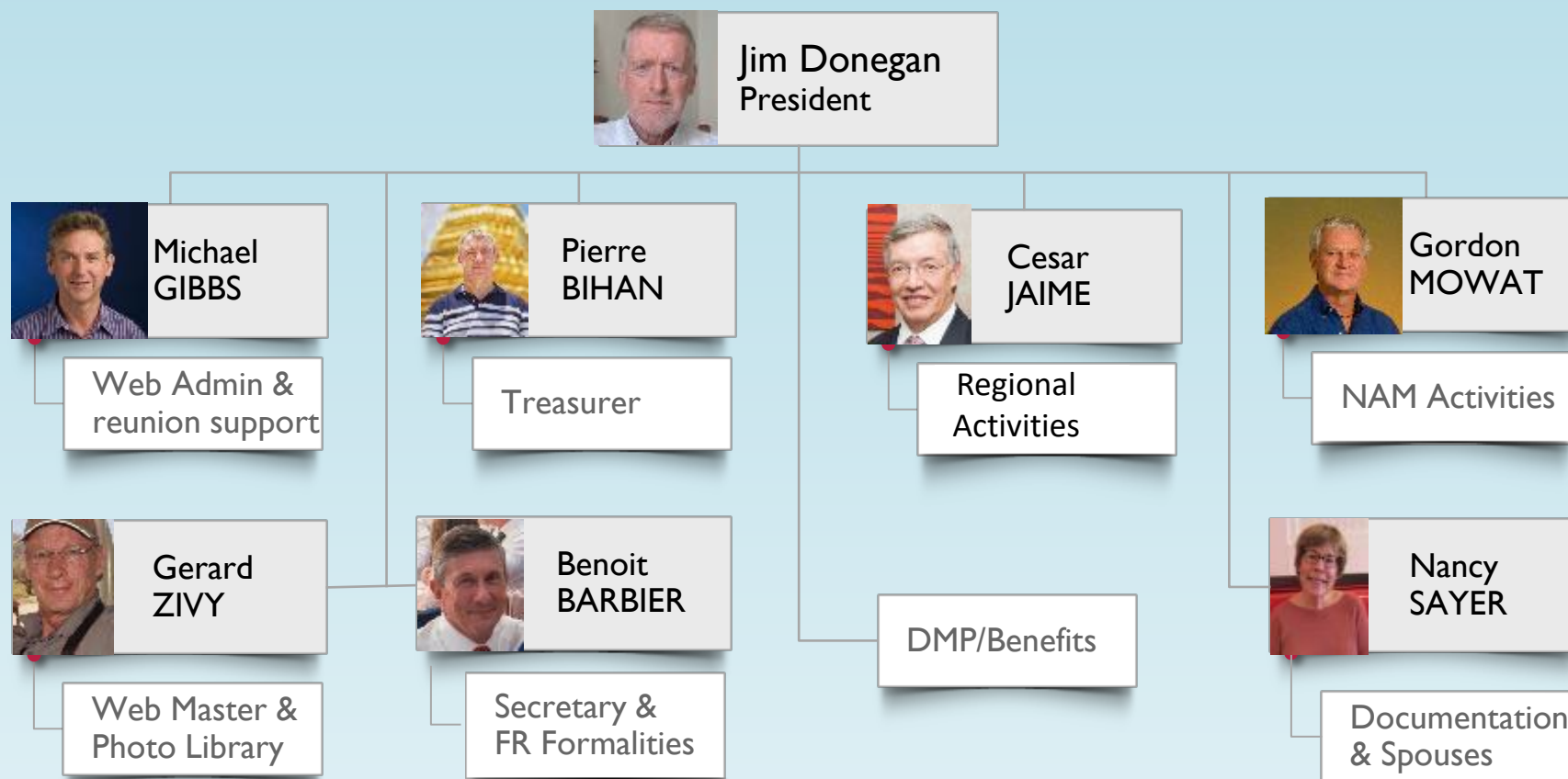
Thank You

NEXT SESSION – APPROVAL OF BOARD OF DIRECTORS
JIM DONEGAN



ALLIANCE Schlumberger

ALLIANCE Schlumberger - Board



Approval of Board of Directors



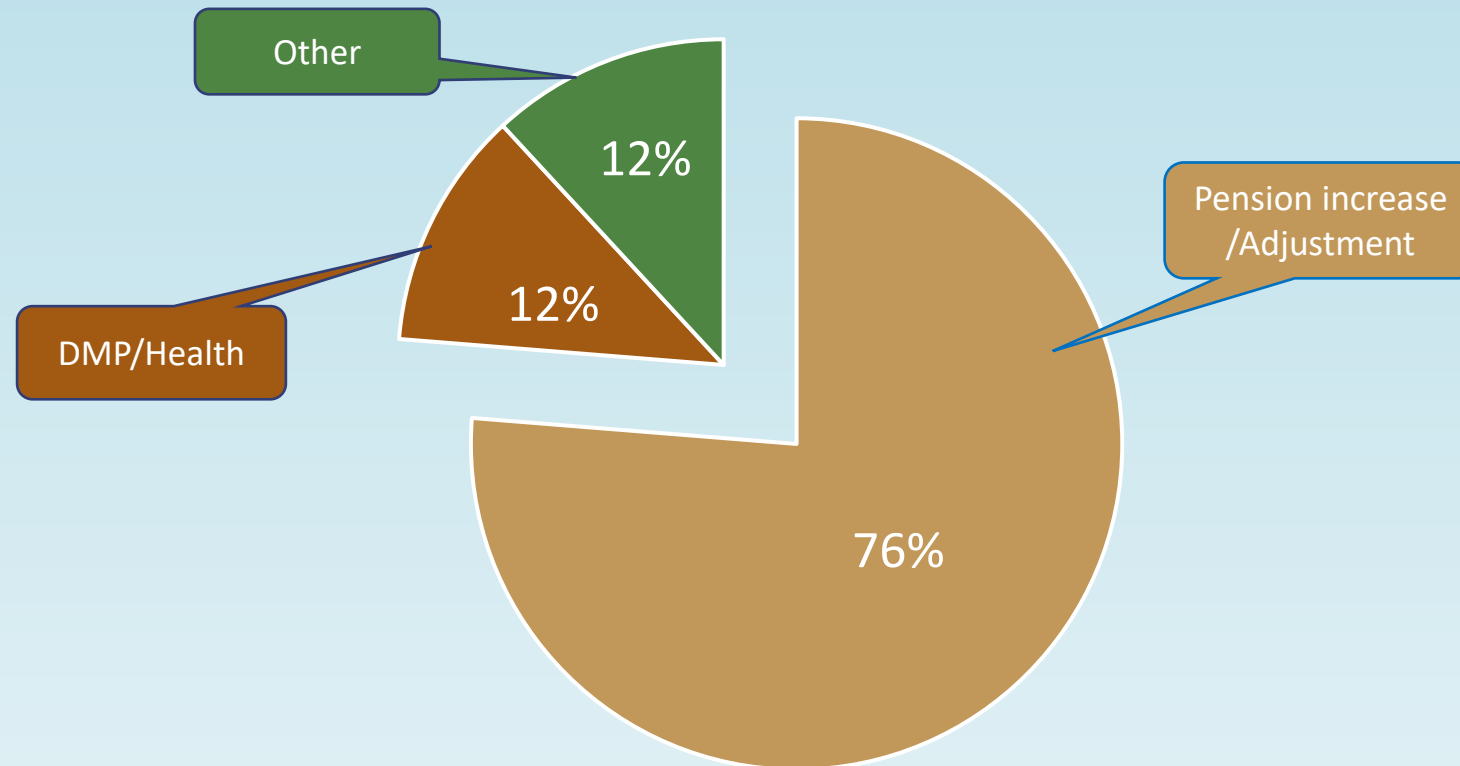
ALLIANCE Schlumberger

DMP and Benefits



ALLIANCE Schlumberger

Questions from AGM Survey



Thank You

NEXT SESSION – DMP/BENEFITS
JANE THOMPSON - SLB

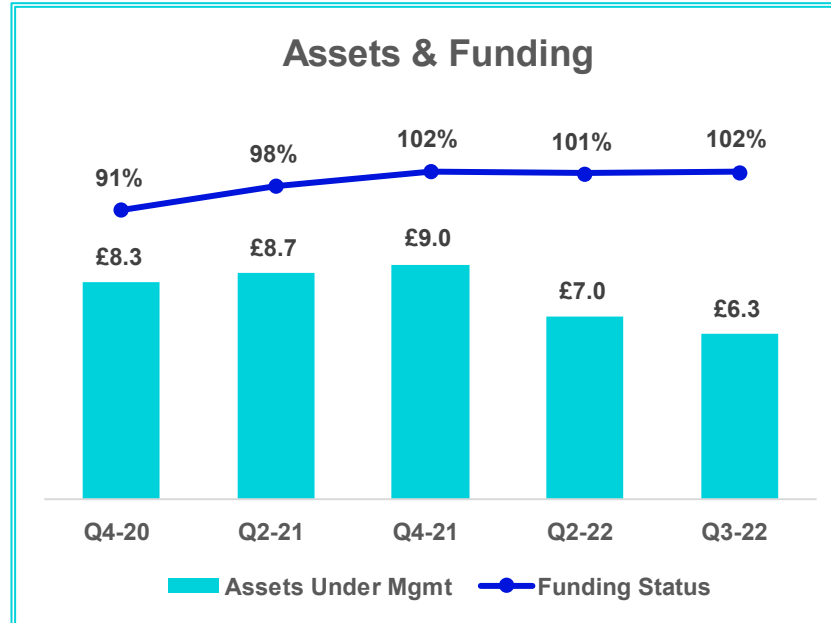


ALLIANCE Schlumberger

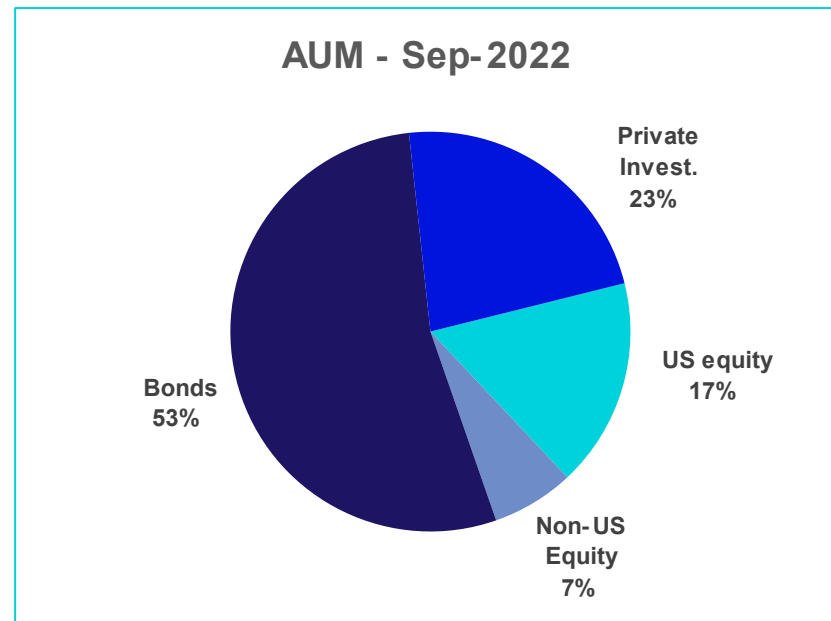
Alliance AGM

8 November 2022

ISPP Funded Status

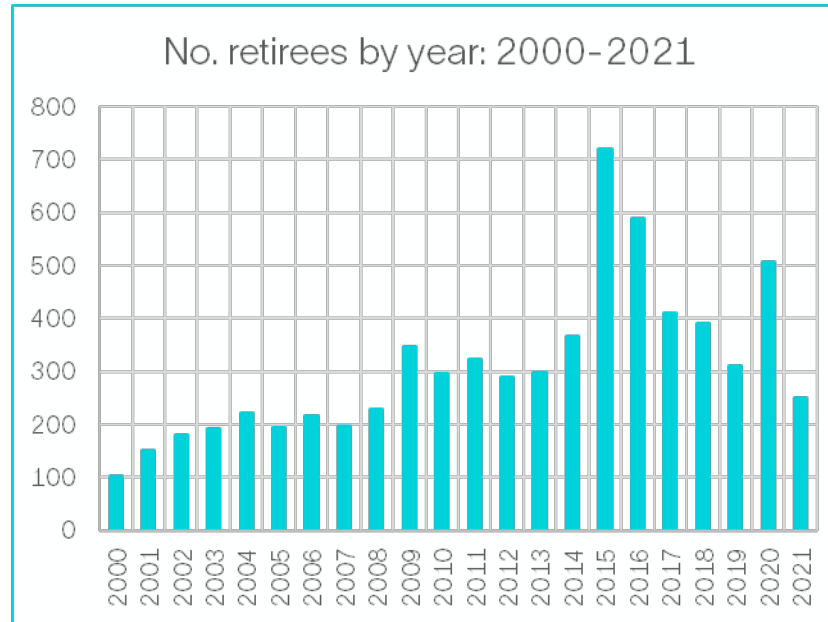


→ Balanced portfolio ensures resilient funding status, both in up & down market

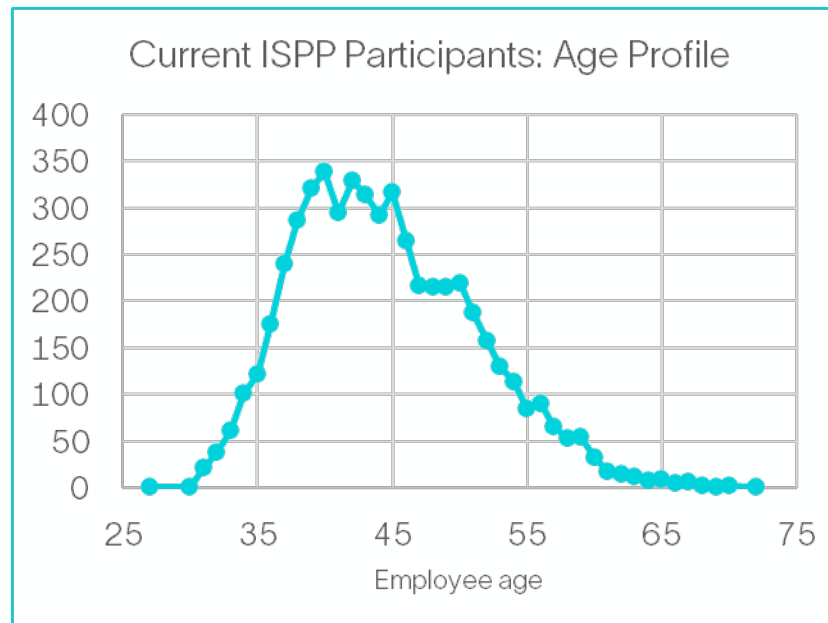


→ Portfolio continued its de-risking

ISPP Demographics



→ Annual retiree numbers have gradually increased over last 20 years



→ Median age of current employees with ISPP balances is 44, youngest is 27

DMP: 2023 Premiums

% increase for 2023	<u>EUROZONE</u>	<u>FRANCE WITH FSS</u>	<u>OTHER ZONES</u>
Premium Rate Main Plan 100K	5%	5%	0%
Premium Rate Main Plan 200K & 500K	3%	3%	0%

Only EUROZONE and France with FSS increases

- Increases required because claims for these zones significantly exceeded the premiums
- Last change done in 2020 only for EURO Zone and Supplementals levels
- Last change for All Zones in 2019

There have been NO Increases since 2020 and the increases have consistently been below medical inflation



Questions (1)

Will there be an ISPP pension upgrade?

→ There are no plans for a pension upgrade

What are the plans for ISPP? Will it be closed?

→ There are no changes planned for ISPP

Is ISPS still an open plan? What is the max age we can keep it?

→ ISPS is an open plan although no contributions have been made since 2017

→ Payment can be deferred until age 70

Is there a plan to change the DMP provider?

→ Cigna has been the DMP administrator since 2015

→ A market review is planned for 2023

Can annual check-ups include specific tests (stress ECG, prostate scan, mammogram, etc.)?

→ Main prevention tests are covered under the annual check up.
Contact Cigna for details



Questions (2)

US cover is only for specific participants. What cover do other individuals have in case of a medical emergency in the US?

- Treatments in the US will be reimbursed only in the event of an emergency to save the life, sight or limb of a person (follow-ups procedure are not covered). Claims must be sent with evidence from the treating physician and related travel documentation
- It is recommended to purchase travel insurance for travel outside your country/zone of cover

Can SLB contribute towards the DMP premium (e.g. when it's higher than 20% of the annual pension)?

- DMP funding is already partially subsidised by SLB
- No plans for further subsidies

The US retiree medical plan does not include dental coverage, and a premium of nearly \$1000/month without dental is high.

- Dental was not included as part of the plan design due to the high cost of dental procedures
- If we add dental coverage, it will increase the premium further



Thank You

NEXT SESSION

RAJEEV SONTHALIA

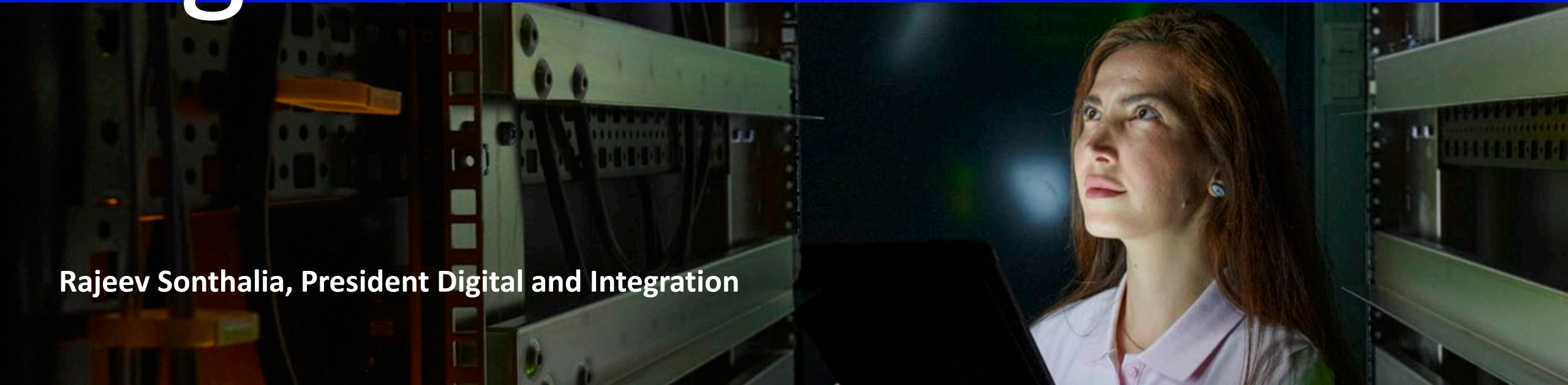
SLB PRESIDENT – DIGITAL AND INTEGRATION



ALLIANCE Schlumberger

Digital

Rajeev Sonthalia, President Digital and Integration



Our digital leadership

>1500

Customers

>85%

Top 100 producers use
our software

Customer **intimacy.**

Global **reach.**

Distinctive **partnerships.**



The impact of digital

Cycle times
and Risk



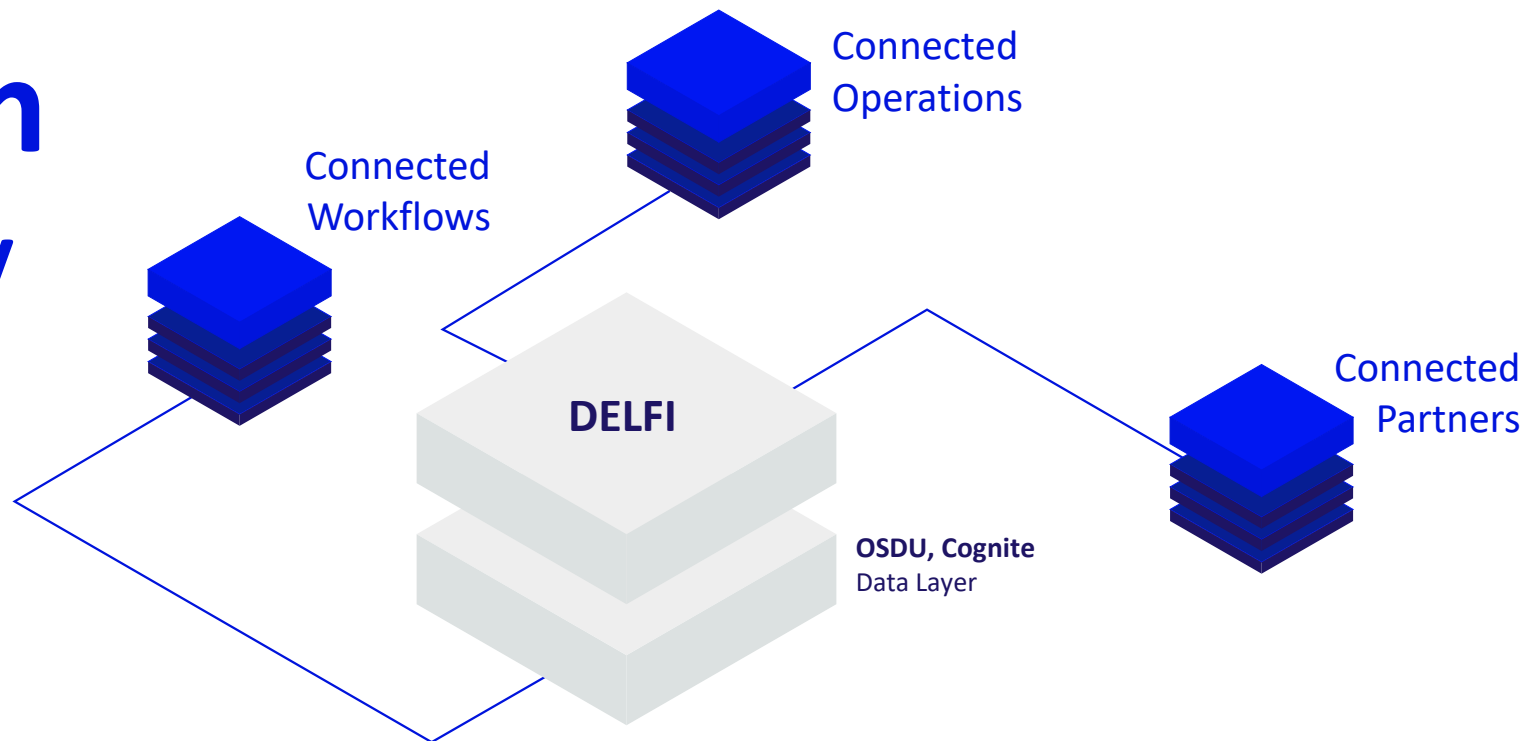
Returns and
Productivity



Costs and
Carbon



Digital platform for the industry



Open data ecosystem and interoperability

Enterprise **scalability**

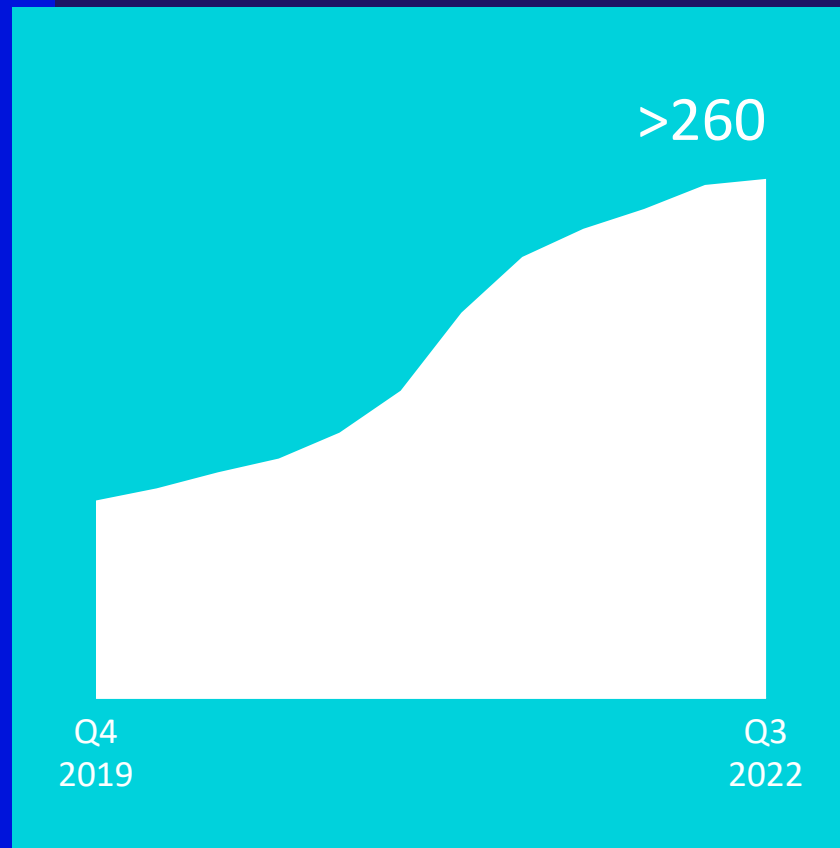
Domain-driven artificial intelligence

Autonomous operations

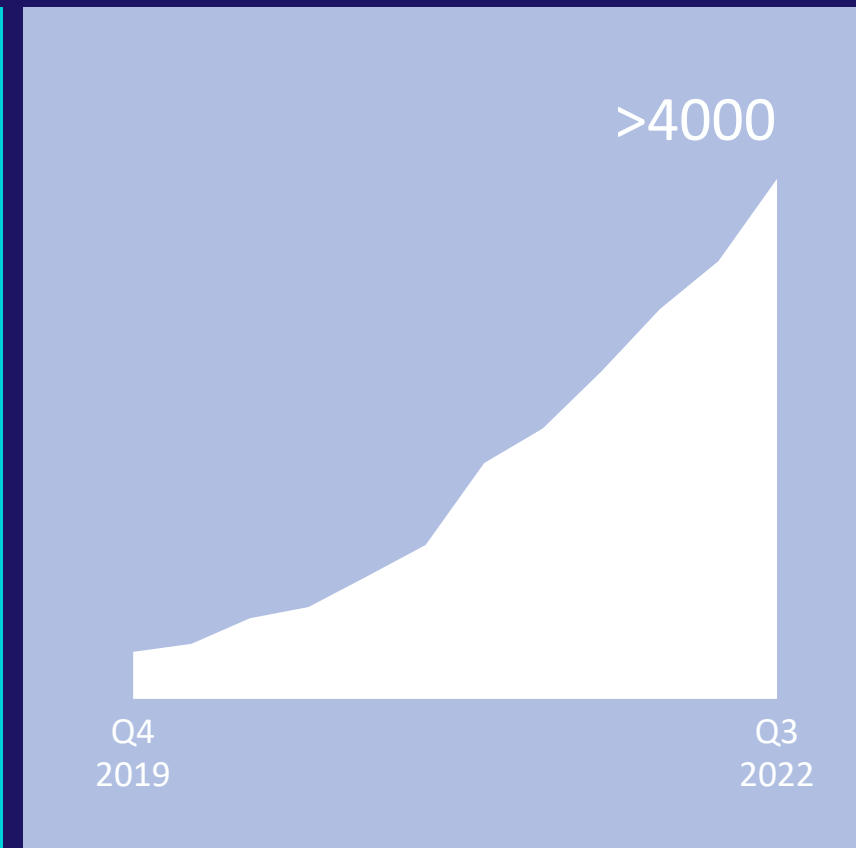
Enable **sustainability**



Our digital platform adoption



DELFI customers



DELFI users

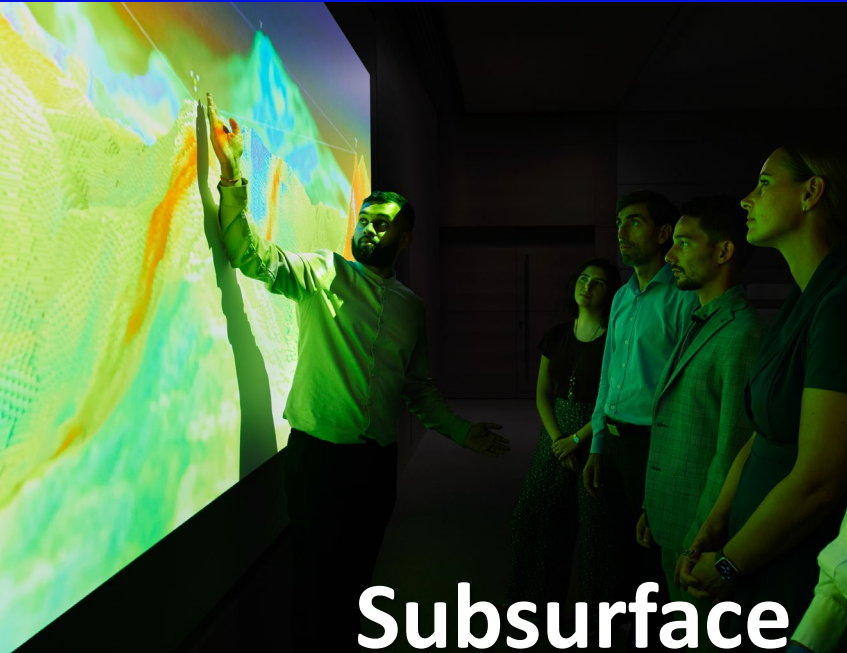
Pure play comparative

	Mean of selected players*	SLB new tech digital
Historic twelve-month revenue growth	53%	70%
Forward five-year CAGR	40%	50%
Number of customers	2,444	260

*Mean of publicly reported data from Palantir, Snowflake, and C3.ai



Accelerating growth



Subsurface

Innovating at scale
and speed



Operations

A step-change
in efficiency

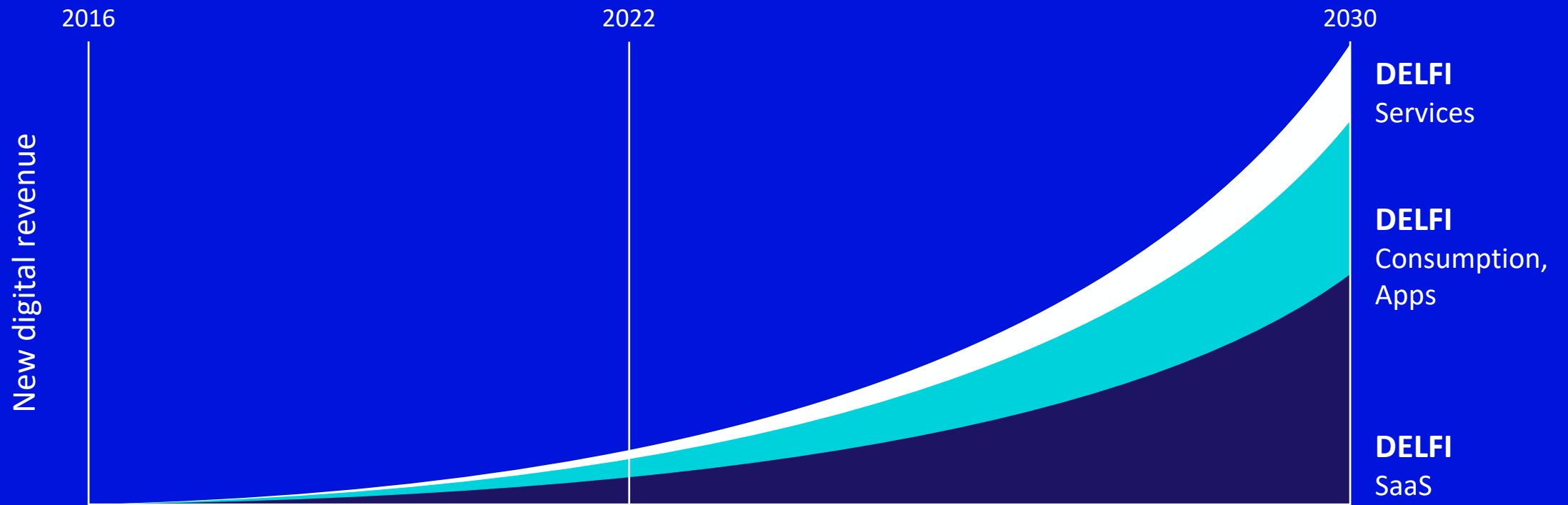


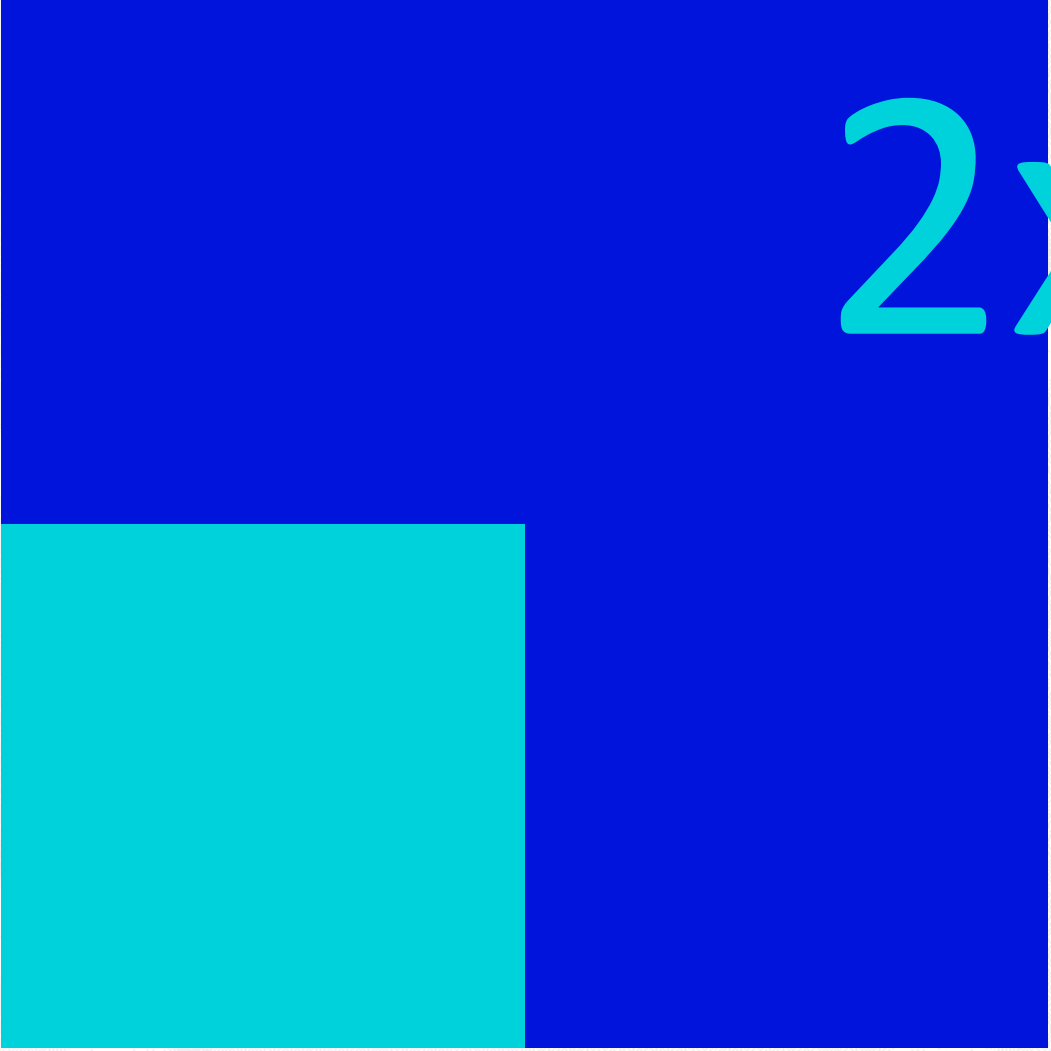
Decarbonization

Delivering
emissions insights



Monetization





2x

Digital revenue
from 2021- 2025



SLB Digital

Innovating for the
future of energy



Questions from Alliance SLB D&I



- On the SLB web site and in the Q3 results, the overall contribution of D&I is clear, but the detail is not easily determined. Can you clarify within D&I activities what are the major contributors to revenue and income, in terms of both steady core activities, as well as in new growth activities?
- Are the components of D&I revenue still anchored in software license sales, software maintenance, service provision, SaaS..., or are there some newer business models that we may be unaware of?
- The growth of D&I revenue 9 months year-on-year was 13%, income 21%. However, for Q3 alone, the numbers are -6% and -20% respectively. Was there any special one-off reason for this shrinkage in Q3? Or a new trend?
- Can you say a few words to explain to those of us who are past and present data professionals what “transition onto our digital platform” comprises? The question is based on what OLP said “We have ... 1,500 customers that are currently using our digital solution and our previous software suite of products, of which only about 20% ... have already ... started to ... transition onto our digital platform. We expect this to accelerate ... in customer numbers as well as expanding their workflows ... through adding the data enterprise solution. So, there are multiple dimensions ... that we are set to benefit from for years ahead.”
- Can you clarify/simplify how the different major components and partnerships of D&I, announced in recent Press Releases, fit together – such as: Delphi, OSDU, Enterprise Data Solutions, Digital Platform Partner Program, Microsoft partnering, Cognite Data Fusion, Quorum Planning Space, AVEVA PI System?

Questions from Alliance SLB New Energy



- Olivier speaks of the three engines of growth – Core, Digital & New Energy. Core and Digital contributions to revenue and income are clearly identified in the numbers. But where does the New Energy revenue and income appear in the numbers?
- Are the new green initiatives of SLB contributing to the top line? If yes, in which percentage of the total?
- Can you give us an update on the business performance and outlook of the New Energy group?
- What percentage of current revenue comes from traditional oilfield activity and how much from new Renewables/Carbon Neutral businesses?
- What is the forecast for new/green/transition energy rev as a portion of business? 5-year plan, etc.
- What do we see as our key differentiator(s) in the non-oil & gas energy space?
- Schlumberger status, forecast and overall strategy over Hydrogen Technology
- What is the long-term vision regarding Hydrogen energy, is SLB thinking on getting into that technology?
- What is the outlook for SLB investments in alternative energies?
- How will SLB stay relevant in the post fossil fuel world?
- What are the top 5 technology priorities that SLB is investing in to pave its way into a net-zero emissions business?
- What percentage of R&D is allocated to ESG solutions vs traditional?

Questions from Alliance SLB General

- What was the logic and reasons behind changing the logo and the blue base color of the logo which has been a successful identity for the Company for many years?
- I note that the tightness of availability of frac spreads in North America appear to be a serious limiting factor in unconventional activity growth. Is Schlumberger looking at re-entering the market in fracking opportunities?
- How is SLB doing in terms of market share & growth?
- What is Schlumberger doing to leap-frog the competition?
- How could start-ups in the IT arena make a partnership with Schlumberger?



The End

Thanks to all ALLIANCE Schlumberger members
for attending



ALLIANCE Schlumberger